

WORKSOURCE GEORGIA ACADEMY

Presented by



REGIONAL SECTOR PARTNERSHIPS



WHAT ARE SECTOR PARTNERSHIPS?

- WIOA defines them as a “workforce collaborative, convened by or acting in partnership with a...local board that organizes key stakeholders in an industry cluster into a working group that focuses on the shared goals and human resources needs of the industry cluster.”

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SECTOR PARTNERSHIPS VS. SECTOR STRATEGIES

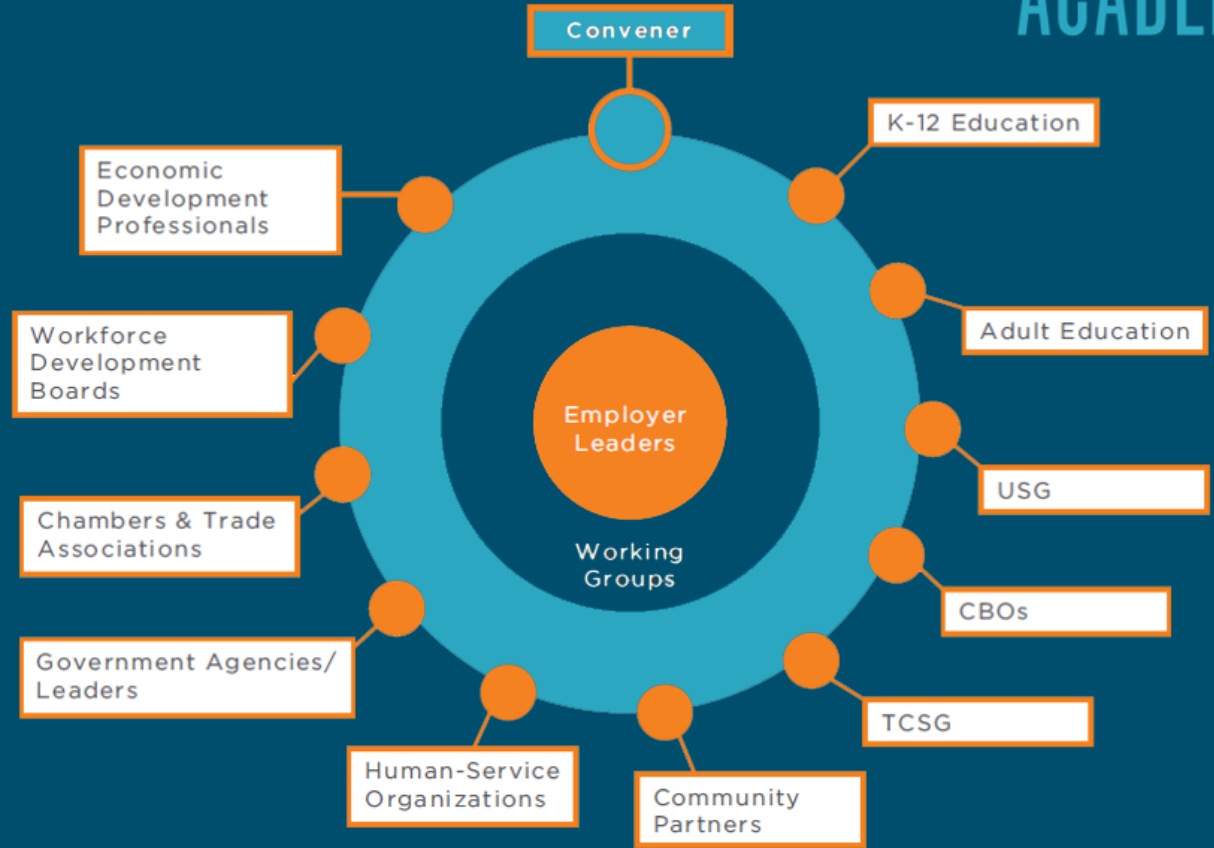
- **Sector strategies** are the “goals, plans of action, policies, and service delivery strategies developed and continuously re-examined by **sector partnerships** to meet the ongoing and changing needs of employers within the targeted sector.”

WHY SECTOR PARTNERSHIPS?

- Tight Job Market/Low Unemployment
- Skills Mismatch/Underdeveloped Talent Pipeline
- Better Use of Resources
- Better Serve Key Regional Industries

- Also, **WIOA** requires it...

SECTOR PARTNERSHIP STRUCTURE



GEORGIA'S TIMELINE

2014-2015

- Original HDCI Listening Sessions
- Release of HDCI Report

2016

- Sector Strategy Training Sessions
- HDCI Regional Sector Partnership Workshops
- Release of HDCI Sector Partnership Guide
- Announcement of HDCI Sector Partnership Grants

2017

- HDCI Grants Awarded
- Sector Partnership Conference in Jekyll Island

2018

- WorkSource Georgia Transition to TCSG
- WorkSource Georgia Academy 2018 Conference

PANELISTS

MODERATOR



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President



MELODY PIERCE
WorkSource Southwest
Georgia,
Executive Director



HELEN SLAVEN
HDCI-Metro
Atlanta/Atlanta
CareerRise,
*Regional Partnerships
Director*

REGIONAL TABLETOP DISCUSSION

- **Scenario #1:**
 - A large employer, or group of employers, announces plans to hire a significant amount of new employees in the next two to five years, spanning the entire skills spectrum (from entry-level to advanced skills).
 - The expected number of hires exceeds the current supply of talent for that industry in your region.
 - How could the partners in your region's sector partnership work collaboratively to address this situation and provide your employers with the needed talent?

REGIONAL TABLETOP DISCUSSION

- **Scenario #2:**
 - The employer partners in your region overwhelmingly state that their industry is positioned to experience significant growth in the next 5-10 years, accompanied by a large number of retirements in their current workforce.
 - At the moment, there is no real exposure or training opportunities for this industry at the K-12 education level, and limited program availability at the post-secondary level.
 - How could the partners in your region's sector partnership work collaboratively to address this situation?

REGIONAL TABLETOP DISCUSSION

- **Scenario #3:**
 - A large employer in your region announces plans to close their facilities, resulting in a significant layoff of employees with a range of different skills.
 - There are also other employers in your region in the same industry that are in desperate need of additional talent.
 - How could the partners in your region's sector partnership work collaboratively to address this situation in a way that best serves the employers and employees?

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