



# STATE BOARD GENERAL SESSION

## Approved MINUTES

Doug Carter, <i>Chair</i>	Buzz Law
Trey Sheppard, <i>Vice Chair</i>	Carvel Lewis
Ben Bryant	Artesius Miller
Calder Clay	Chunk Newman
Lynn Cornett	Shirley Smith
Jay Cunningham	Phil Sutton
Tommy David	Baoky Vu
Mary Flanders	Tim Williams
Randall Fox	Lisa Winton
Mark Hennessy	Joe Yarbrough
Anne Kaiser	

**Thursday, March 4, 2021**

11:15 a.m.- 12:16 p.m.

1800 Century Place, 2<sup>nd</sup> Floor

Atlanta, Georgia 30345

MEETING NUMBER (ACCESS CODE):

MEETING PASSWORD:

JOIN THE MEETING BY WEBEX: LINK

JOIN BY PHONE: 1.408.418.9388

Absent: Lynn Cornett, Mary Flanders, Randall Fox, Phil Sutton

### **I. WELCOME AND CALL TO ORDER**

**Chairman Doug Carter**

Doug Carter, Chairman of the State Board of the Technical College System of Georgia, opened the Board Meeting at 11:15 a.m. at the date and location stated above. He began by welcoming everyone to the hybrid meeting. He then thanked them for their participation in the virtual committee meetings earlier in the day.

The first order of business was to swear in Mr. Calder Clay to the State Board. Governor Brian Kemp appointed Mr. Clay to the Board, but due to COVID-19 regulations, he was not able to swear him in at the Capitol. Commissioner Gregory Dozier administered the oath of office to Mr. Clay. Chairman Carter congratulated Mr. Clay and welcomed him to the TCSG State Board.

### **II. CHAIR'S COMMENTS**

**Chairman Doug Carter**

Chairman Carter asked Collier Collier to call the roll and confirm that there was a quorum present. For the next order of business, the Board approved the minutes from the last Board meeting.

#### **I. Approval of the Minutes**

**MOTION:** The Motion was made by Mr. Jay Cunningham to approve the March 4, 2021 minutes. The Motion was seconded by Mr. Carvel Lewis. The Motion passed State Board approval unanimously.



Chairman Carter then asked Commissioner Gregory Dozier to give his updates to the Board.

### **III. COMMISSIONER'S COMMENTS**

### **Commissioner Gregory Dozier**

Commissioner Dozier began by expressing his appreciation to the TCSG State Board. He thanked Mr. Steven Ferguson for his Committee of the Whole presentation on eCampus. Mr. Ferguson, the TCSG College Presidents, and the eCampus team have been working very hard on developing and laying the foundation for eCampus. The Commissioner applauded their efforts and thanked them for all their hard work.

Two TCSG State Board Members have recently been in the news. The first, Mrs. Lisa Winton, was recognized for her efforts promoting manufacturing in Georgia. Mr. Carvel Lewis was also featured in an article for his efforts in making sure his community is fully vaccinated. Commissioner Dozier thanked him for his efforts and all he is doing on the COVID vaccine front. The Commissioner said he is very proud to read and hear about our Board Members truly changing the lives of others in their communities.

Early this week, TCSG completed its annual year-end audit review without any findings. Commissioner Dozier recognized Mrs. Penni Haberly for her excellent management of the System Office finances and for helping our Colleges manage their finances. He wanted to make sure that Mrs. Haberly was thanked publicly for her hard work.

The Commissioner gave the Board a budget update. This morning, the Georgia House of Representatives will vote on the budget. The House retained the \$6,084,672 formula fund increase to reflect the previous enrollment growth that was recommended by Governor Kemp. Additionally, the \$3,706,709 amount included in the amended budget is also in the FY22 budget for the same items. In addition to the formula funding increase, the budget included funds of \$764,027 to fund the TRS rate adjustment. There is a name change listed in the budget that now says, "High School Equivalency" instead of "GED" funding. The House also recognized the CARES funds in the budget, but that does not change the State funds in the budget of \$300 Million. There was a reduction in the House version of the budget related to the funds TCSG was getting for a rural technology pilot. TCSG is working with the Technology Association of Georgia to help expand that effort. The reason for the cut is the pilot has not been launched yet.

TCSG is very pleased with the Governor's Bond package. The recommendation included \$84.2M for capital outlay. This included \$23.9M for MRR, \$10M for Equipment Refresh, \$6.2M for Gwinnett Technical College, \$26.8 M for the Paulding aviation facility for Chattahoochee Technical College, \$13M for Athens Tech's Industrial Systems, \$770K for Albany Tech's Diesel Demo Center, and \$3.5M for Savannah Tech's Culinary Institute.



There are several other projects that were approved by the Board. The TCSG Colleges are working with their local delegation to get those projects supported.

The search committees have completed their process of reviewing candidates for the open College President positions at Lanier Technical College and West Georgia Technical College. The Commissioner will keep the Board updated on the openings as the System Office plans for interviews in the coming weeks.

Dr. Tina Anderson, President of Wiregrass Georgia Technical College, is retiring in May 2021. The position has been posted and the selection committee is being named.

The Commissioner updated the Board on TCSG's enrollment numbers. Fall 2020 enrollment at TCSG was down 8.5% compared to Fall 2019 enrollment. Nationally, community and technical college enrollment is down 9%. Dual enrollment is a very large percentage of the decline. In the 8.5% reduction, 19.5% is from dual enrollment while the traditional student population is down 4.7% for the Fall 2020 semester.

Spring 2021 enrollment at TCSG is down 9.9% compared to Spring 2020. This reflects a 29.8% reduction in the dual enrollment student population and a 5.7% reduction in the traditional student population. The Commissioner will keep the Board updated on any changes to enrollment numbers.

That concluded the Commissioner report.

#### **IV. COMMITTEE REPORTS**

#### **COMMITTEE CHAIRS**

- **Academic Affairs**

**Artesius Miller**

- I. Academic Standards and Programs**

- Motion (Approval of Degrees and TCC):**

- MOTION:** The Motion was made by Dr. Artesius Miller that the college requests listed below to offer degrees and TCC programs be approved effective the semester specified for each request. Any fiscal requirements to begin these programs must be approved through the standard budget approval process. The Motion was seconded by Mr. Jay Cunningham. The Motion passed State Board approval unanimously.



**Central Georgia Technical College** - TCC program in Geriatric Care Assistant, GC51, 15 Credit Hours, effective May 2021.

The Geriatric Care Assistant technical certificate provides the basic knowledge and skills to perform duties as a nurse aide in nursing homes, elder personal care homes, and home healthcare agencies. CGTC's dual enrollment partners have requested this TCC to complete the High School Graduation Option B (formally known as SB2) alternate pathway to high school graduation. CGTC currently offers the Nurse Aide TCC in this pathway. The Geriatric Care Assistant TCC is a state standard program and meets State Board and general program standards required for programs at the certificate level. Start-up costs are estimated at \$4,600 to include an additional adjunct instructor to support expected enrollment demand. Enrollment is estimated to be 107 students the first per year, based on 2020-2021 enrollment for Nurse Aide and estimated to increase to 115 students by year three.

Enrollment Projections:

Day Students Year 1: 107 Year 2: 110 Year 3: 115

Evening Students Year 1: 0 Year 2: 0 Year 3: 0

**Columbus Technical College** - Degree program in Civil Engineering Technology, CEE3, 69 Credit Hours, effective May 2021.

Opportunities for employment in engineering will be best for individuals with an associate degree or other postsecondary training in engineering technology. In Columbus, Georgia and the surrounding area, a demand for engineers has developed as a result of a concentration of manufacturing operations. Fort Benning requires engineers for the extensive construction of buildings and infrastructure. The combination of the demands in our service area from manufacturing and Fort Benning requires and is expected to continue to require engineers for their operations. Graduates would qualify as entry-level engineering technicians with a specialization in civil engineering technology. The Georgia Employment Trends shows a projected job increase over the next eight years of 12% for civil engineering technicians. Academically, this program will be a good addition to our existing Engineering Technology, Mechatronics, Advanced Manufacturing, and Machine Tool programs. It will offer an additional opportunity for our students to earn a civil engineering technology associate degree and can be the foundation for them to continue toward a civil engineering bachelor degree at a college or university in Georgia. In addition, high school STEM (science, technology, engineering, mathematics) students will



be able to continue on the pathway to an engineering associate degree with Columbus Technical College and a four-year degree with a four-year institution.

Enrollment Projections:

Day Students Year 1: 10 Year 2: 15 Year 3: 20

Evening Students Year 1: 10 Year 2: 15 Year 3: 20

**Columbus Technical College** - TCC program in Criminal Investigation Specialist, CI31, 30 Credit Hours, effective May 2021.

Columbus Technical College would like to adopt the Criminal Investigation Specialist TCC which complements the Criminal Justice degree program currently offered at the institution. According to the U.S. Bureau of Labor Statistics (BLS), crime scene investigators in Georgia earn 45K to 78K. BLS projects that the need for crime scene investigators will grow 14% by 2028, which is more than twice the rate of growth for all occupations combined. This 14% growth rate represents 2,400 new jobs. While not all of these jobs will be specific to crime scene investigation, some portion certainly will. The college will not absorb any cost for additional resources. Faculty, equipment, and supplies are already in place to support the program.

Enrollment Projections:

Day Students Year 1: 5 Year 2: 5 Year 3: 10

Evening Students Year 1: 10 Year 2: 15 Year 3: 15

**Columbus Technical College** - TCC program in Healthcare Professional, HP41, 36 Credit Hours, effective January 2021.

The Health Care Professions TCC is aligned with the mission and goals of the college. It is closely related to the CNA and Phlebotomy programs the college currently offers, and the enrollment is excellent. There are currently high requests and demands from individuals within our service area, requesting entry-level employment for allied health programs. This TCC meets those demands, and graduates of the Health Care Professionals TCC will have the ability to gain entry-level employment within local health care facilities. This program will not require the college to incur further debt as resources and faculty are already in place. The courses offered within this TCC are not a significant departure from any other allied health programs currently offered at the college. This program is essential for the increasing need and high demand for entry-level workforce TCC's within our service area. Lastly, this TCC will be a good option for GED



graduates transitioning to college and pursuing an entry-level career in healthcare.

Enrollment Projections:

Day Students Year 1: 10 Year 2: 10 Year 3: 10

Evening Students Year 1: 10 Year 2: 10 Year 3: 10

**Lanier Technical College** - Degree program in Fire & Emergency Services Occupation, FIE3, 62 Credit Hours, effective August 2021.

The Fire & Emergency Services Occupation degree program will offer LTC students additional entry-level employment and promotional opportunities in the public safety areas of fire service and emergency medical services. Upon completion of the Fire & Emergency Services Occupation degree, students may be eligible for certification and/or licensure in the following areas: Firefighter I, Firefighter II, EMT-Basic, and EMT-Advance. Currently, there are no schools in our service area offering this program. Two out-of-state schools, Columbia Southern and Waldorf University, offer accelerated online courses for students who want to finish quickly. All of the listed courses and certifications are currently being offered at Lanier Technical College and follow state standards. There are no additional costs to the school for offering this program since all of the courses are already being taught at LTC. We anticipate approximately 12 students the first year, increasing to 20 students by the third year. With enrollment numbers being the on the forefront of our decision making, adding this program will assist our stakeholders and help to advance our Fire Science Technology program.

Enrollment Projections:

Day Students Year 1: 6 Year 2: 8 Year 3: 10

Evening Students Year 1: 6 Year 2: 8 Year 3: 10

**South Georgia Technical College** - TCC program in Basic Marine Servicing Technician, BM61, 17 Credit Hours, effective May 2021.

The BM61 Basic Marine Servicing Technician will provide short term specialized training to meet industry needs and will also offer an expanded complementary skill set for related automotive fields. Skillsets learned in this TCC can be applied to other small engine repair. In addition to local employers, opportunities exist for entrepreneurial efforts. Very little additional equipment will be necessary and no additional lab space will be required to operate this program.

Enrollment Projections:



Day Students Year 1: 10 Year 2: 15 Year 3: 20  
Evening Students Year 1: 8 Year 2: 10 Year 3: 12

**South Georgia Technical College** - TCC program in Marine Engine Technology, ME71, 27 Credit Hours, effective May 2021.

The ME71 Marine Engine Technology TCC will both enhance existing automotive/motorsports fields at the college and also provide additional employment opportunities for graduates. Established local industry presented this opportunity, has approved the curriculum, and committed to provide equipment/supply/material needs. Students will be able to complete this TCC quickly and will be able to work in our service delivery area or in any other location where marine engines are built or repaired. Opportunities for a student starting his or her own business will also be possible.

Enrollment Projections:  
Day Students Year 1: 15 Year 2: 20 Year 3: 25  
Evening Students Year 1: 8 Year 2: 10 Year 3: 12

## II. **Program Terminations**

**MOTION:** The Motion was made by Dr. Artesius Miller to approve the program termination requests for March 2021. The Motion was seconded by Mr. Baoky Vu. The Motion passed State Board approval unanimously.

### **Termination of TCCs**

#### **Wiregrass Technical College**

- TCC program in Electrical Systems Assistant (ESA1), effective March 2021.
- TCC program in Residential Wiring Technician (RW21), effective March 2021.
- TCC program in Residential Wiring Technician (RW61), effective March 2021.
- TCC program in Dual Enrollment Flux Cored Arc Welder (MF61), effective March 2021.
- TCC program in Quality Assurance Professional (QA21), effective March 2021.
- TCC program in Dual Enrollment Help Desk Specialist (MOH1), effective March 2021.



- TCC program in Quality Assurance Specialist (QA31), effective March 2021.
- TCC program in Industrial Wiring Technician (IW11), effective March 2021.
- TCC program in MediClinical Aesthetics (MA51), effective March 2021.

### III. **Approval for Program Standards and Revisions**

**MOTION:** The Motion was made by Dr. Artesius Miller to approve program standards and revisions for March 2021. The Motion was seconded by Mr. Baoky Vu. The Motion passed State Board approval unanimously.

Major Code	Program Name	Program Development	Award Level	Credit Hours
AM41	Advanced Manufacturing Technician I	Lanier	TCC	20
CA51	Clinic Assistant	Southern Regional	TCC	16
ID81	Interior Design Assistant	Chattahoochee	TCC	24
ID51	Interior Design Sales Consultant	Chattahoochee	TCC	21
ID61	Interior Design and Color Consultant	Chattahoochee	TCC	18
IS91	Interiors Specifier	Chattahoochee	TCC	15
IT81	Interiors Technology	Chattahoochee	TCC	18
KA11	Kitchen and Bath Designer	Chattahoochee	TCC	36

That concluded the Committee report.

#### • **Adult Education**

**Shirley Smith**

Mrs. Shirley Smith gave the Committee report. In the Adult Education Committee Meeting, the TCSG Adult Education Team provided an update on the High School Equivalency numbers. This year the TCSG Office of Adult Education has 3,365 GED graduates and 6 HiSET graduates. Around 18% of the test takers are taking advantage of the online proctored exam feature.



Due to the limited number of eligible and qualified applicants for Integrated English Literacy and Civics Education services received during the most recent competition, the TCSG Office of Adult Education is relaunching that grant opportunity in hopes of getting more providers to serve students who need instruction in English language acquisition, and civics and citizenship preparation.

TCSG recently released new marketing collateral to promote all high school equivalency options available in Georgia, including GED, *HiSET*, and Career Plus HSE. TCSG will be filming a video series featuring adult education students telling their stories to use as a recruitment tool. Adult Education recently held a CLCP Marketing & Outreach Grant Competition to provide funds for a digital marketing campaign that can support recruitment for CLCPs and their adult education partner. Grant awards will be announced soon. The TCSG Office of Adult Education is also looking forward to greater collaboration between CLCPs and the Get Georgia Reading campaign.

The Defense Community Economic Development grant has been released and is open for application until April 16, 2021. This grant is intended to enhance workforce development support provided to military personnel and/or their spouses at local military installations. Grant funds can be utilized to support new programming or to expand existing programming.

The TCSG Office of Workforce Development is currently undergoing a "Desk Review" of our National Emergency – COVID Dislocated Worker Grant. TCSG is working to support local areas by highlighting "Best Practices" from successful areas. They are also launching a digital outreach campaign.

The TCSG Office of Workforce Development is looking to fill a position. The Apprenticeship Manager, Holly Free, has resigned and accepted a position as the State Director of Apprenticeships in Tennessee. The position has been posted on the TCSG website.

That concluded the Committee report.

- **External Affairs and Economic Development**

**Baoky Vu**

Mr. Baoky Vu gave the Committee report. He started by sharing that Quick Start has had a busy month. The Athens Training Center became the site of a unique event recently when it hosted a drive-thru job fair for SK Battery America. With public health protocols in place, interested applicants drove up to a tent set up in the Athens Training Center parking lot and answered a series of questions. Selected applicants were then interviewed in more detail. Approximately 80 people visited the drive-thru job fair, and approximately 40-50 of those later received job offers.



The project activity has picked up in Quick Start's eastern region, with new projects being opened for a new cold storage operation in Chatham County, an expansion for a window and door manufacturer in Swainsboro, and a new distribution facility for the popular brand Perry Ellis in Dublin.

Quick Start saw modest prospect activity in February due, in part, to the GDEcD's onboarding of five new project managers. To help accommodate GDEcD's personnel changes, Quick Start provided a two-hour introduction and orientation via Microsoft Teams for GDEcD's new project managers to help them better understand the value propositions offered by Quick Start and TCSG's Colleges and other workforce-related services.

There were six prospects in February 2021, for over 14,000 potential jobs. There were four announcements and 470 jobs announced. Although the number of new prospects in February was modest, the number of potential jobs associated with those prospects is extraordinary. This unusual spike in potential jobs is related to just two prospects: Project Giga, a manufacturer of home-based exercise equipment, proposes creating 2,000+ jobs in Bartow County; and Project Tera- considering three sites in Georgia as well as numerous other states- is in the early stages of the site selection process and proposes to create 10,000 jobs as part of an electric vehicle manufacturing operation consisting of battery cell production, auto assembly, and R&D.

The Communications and Marketing team updated the Committee on several ongoing projects. The communication plan for the launch of eCampus is being finalized. The TCSG Marketing team will be adding median salary information in high-demand career fields to its Succeed Sooner digital campaign. The Office of Adult Education is working with the Marketing team to develop marketing strategies with the goal of improving transition rates of adult education students to traditional students.

The TCSG Marketing Team is also conducting a system-wide survey of the current students to understand their media consumption habits. This will help TCSG understand what media outlets are working for our colleges, how best to reach and recruit new students, and how to connect with current students.

Mr. Neil Bitting gave the Committee a legislative affairs update. Governor Kemp signed the Amended FY2021 budget on February 15, 2021. The measure included additional funds to cover a formula increase for enrollment and square footage, as well as \$1,000 one-time bonus for full-time individuals who earn less than \$80,000 per year.



Commissioner Dozier and Deputy Commissioner for Technical Education Ray Perren presented to the House Higher Education Appropriations Subcommittee in a programmatic meeting to discuss aerospace workforce in the state. The next day, Commissioner Dozier presented the TCSG FY2022 budget to the committee.

House Bill 67 and Senate Bill 109 include identical language and are versions of TCSG's agency legislation. The measures extend a sunset to continue to permit colleges to carry forward local revenue with a cap of fees at 15%. Additionally, they permit colleges to write-off certain accounts receivable up to \$3,000.

Ann Sechrist, our Georgia Retraining Tax Credits Director is retiring at the end of March. In 2020, Ann reviewed applications from over 900 companies and approved almost \$57 Million in Retraining Tax Credits for Georgia companies. Brandy Wilkes, Associate VP for Economic Development at Wiregrass Georgia Technical College will be taking on this role.

The Oracle Student Management Cloud system rollout for the college continues. Oracle will provide a unified data and accounting management system for all of the Economic Development divisions.

That concluded the Committee report.

- **Facilities and Real Estate**

**Ben Bryant**

- I. **Approval of Real Estate Transactions**

**MOTION:** The Motion was made by Mr. Ben Bryant to authorize the staff to prepare appropriate requests to the State Properties Commission seeking its approval of, and assistance with the execution of the following real estate transactions. The Motion was seconded by Mr. Buzz Law. The Motion passed State Board approval unanimously.

- A. **Augusta Tech** – Convey 0.023 acres to Columbia County

**DISCUSSION:** Augusta Technical College requests approval to surplus the 0.023 acre portion of the 33.56 acre property known as the "Grovetown-Columbia Campus" located at 3500 John Huffman Way, Grovetown (Columbia County). Development Authority of Columbia County, for consideration of \$10.00, conveyed the real property to the State of Georgia by General Warranty Deed dated August 30, 2006, as found under the State's Real Property Record #10223. Augusta Technical



College has determined that this property is no longer needed to carry out its mission and should be converted to the public right of way.

**B. West Georgia Tech - 1.36 AC Easement to Carroll EMC**

**DISCUSSION:** West Georgia Technical College requests approval on the granting of a revocable license and a non-exclusive easement to the Carroll EMC, over approximately 1.36 acres on the New Carroll Campus of West Georgia Technical College, for the installation and maintenance of electrical distribution lines to serve the TCSG-349 New Carroll County Campus.

**II. Approval of Construction Contracts**

**MOTION:** The Motion was made by Mr. Ben Bryant to authorize the Commissioner to execute the construction contracts listed below at a cost not to exceed the amount stated for each request. The Motion was seconded by Mr. Joe Yarbrough. The Motion passed State Board approval unanimously.

**A. Georgia Northwestern Tech - \$316,000.00 with Ward Humphrey, Inc.**

**DISCUSSION:** Georgia Northwestern Technical College requests approval on the execution of a construction contract for "300 Building Canopy Addition" on the Gordon County Campus of Georgia Northwestern Technical College, with Ward Humphrey, Inc., Marietta, GA in the amount of \$316,000.00, using local funds.

**B. Georgia Northwestern Tech - \$374,714.05 with Northwest GA Paving, Inc**

**DISCUSSION:** Georgia Northwestern Technical College requests approval on the execution of a construction contract for "Mill, Pave, and Re-stripe Truck Driving Range" on the Walker County Campus of Georgia Northwestern Technical College, with Northwest Georgia Paving, Inc., Calhoun, GA in the amount of \$374,714.05, using local funds.

**C. Albany Tech - \$440,533.99 with Albion Scaccia Enterprises LLC**

**DISCUSSION:** Albany Technical College requests approval on the execution of a construction contract for "Renovation of Student Affairs and Administrative Services" on the Main Campus of Albany Technical College, with Albion Scaccia Enterprises. LLC, Sandy Springs, GA in the amount of \$440,533.99, using local funds.



- **Governance, Compliance and Audit**

**Buzz Law**

Mr. Buzz Law gave the Committee report. The Committee received a very positive audit report from Mrs. Penni Haberly. There were no findings in the audits. He complimented Mrs. Haberly and her team for doing an outstanding job. They are training college staff and working with them to ensure they understand the process and feel supported. Mr. Law said they heard a report from Ms. Jen Ziifle about a system-wide public safety plan; she will continue to keep the Committee updated on the progress.

That concluded the Committee report.

- **Operations, Finance, and Planning**

**Carvel Lewis**

**I. Commissioner Authorization Motion**

**MOTION:** The Motion was made by Mr. Carvel Lewis for the State Board to authorize the Commissioner to make all decisions, purchases, and enter into necessary contracts in regard to eCampus that would otherwise require Board approval. Such decisions, purchases, and contracts will be reviewed for ratification by the Board at their subsequent meeting. This authorization shall remain in force until December 31, 2021 unless extended by a subsequent Motion of the Board. The Motion was seconded by Mr. Baoky Vu. The Motion passed State Board approval unanimously.

**II. Expenditure Requests**

**MOTION:** The Motion was made by Mr. Carvel Lewis for the State Board to authorize the Commissioner to purchase the designated items or execute the requested contracts for the system office and technical colleges listed below at a cost not to exceed the amounts stated. The Motion was seconded by Mr. Buzz Law. The Motion passed State Board approval unanimously.

1. **TCSG/IT** – Request to purchase TargetX, customer relationship management solution from TargetX to add additional solutions to eCampus platform project for TCSG colleges and system office; cost \$1,663,408.00. **Federal grant funds are available for this expenditure.**

**DISCUSSION:** This expenditure is to add additional solutions to TCSG's eCampus platform project. TargetX provides a leading CRM solution which includes a complete packaged recruitment, retention, data-science, mobile app engagement tool built on the Salesforce platform to meet the needs of the



eCampus initiative. This request includes a 36-month license for 23 individual CRM environments. TargetX Technical College Suite Subscription includes: TargetX recruitment suite, retention suite and insights analytics, ongoing customer support, and ongoing access to upgrades/maintenance. TargetX implementation services are included in the cost and are ready for rapid deployment. TargetX will be deployed at each of the 22 colleges and system office to support all faculty, staff, & students.

2. **TCSG/IT** – Request to purchase Salesforce, customer relationship management software from Salesforce for TCSG eCampus project; cost \$320,389.00.  
**Federal grant funds are available for this expenditure.**

**DISCUSSION:** This expenditure is the software platform capable of managing the entire higher education student lifecycle and is in conjunction with the TargetX CRM tool for TCSG's eCampus platform project. Salesforce offers solutions for the entire student lifecycle including recruiting, admissions, advising, career services, workforce solutions, grant management, and fundraising/advancement. Salesforce is a leading CRM provider that includes multi-tenant and a hosted cloud development platform. This request includes a 36-month license for unlimited cloud hosting which is necessary for the TargetX solution: Salesforces Software as a Service (SaaS) implementation model enables the CRM tool to be available quickly and directly through a web browser, with no software to download or hardware to install.

3. **TCSG/IT** – Request to purchase technology integration and professional services from Carahsoft for TCSG eCampus project; cost \$753,024.00.  
**Federal grant funds are available for this expenditure.**

**DISCUSSION:** This expenditure is to procure professional and technology integration services from Candid Partners and Amazon Web Services (AWS). These services are being procured thru Carasoft, a state contract holder for professional services. The services will be utilized to provide expertise necessary to build/implement components of TCSG's eCampus platform project. Candid and AWS are partnering to provide highly-skilled team members that will work closely with TCSG teams to rapidly identify, build, and deploy software and integration solutions.

4. **Oconee Fall Line Technical College** – 36 Cisco network switches from CDW-G for two campus locations; cost \$206,500.00. **Federal CARES funds are available for this expenditure.**



**DISCUSSION:** OFTC has a large number of network switches, mostly on the Dublin campus with a few on Sandersville campus, that are end of life and need to be replaced. These new switches will help increase bandwidth speeds between user endpoints due to increasing network load. The purchase of these switches will complete the replacement of all end of life switches.

5. **Ogeechee Technical College** – Information Technology infrastructure improvements from CDW-G; cost not to exceed \$184,000.00. **Federal grant funds are available for this expenditure.**

**DISCUSSION:** Consistent and reliable access to information technology based resources continues to drive the success of Ogeechee Technical College. Their ability to succeed during any challenge is possible through continuous focus on providing peak performance through proven and robust technology. This project will address the immediate needs of students and employees while providing a strong foundation and additional functionality that will benefit the entire college for years. Specifically, this purchase:

a) Replaces existing firewall and router at the main campus which will increase internet access speed by 10x and enhance security by providing a fully supported and updated appliance.

b) Adds additional Voiceover IP infrastructure equipment as well as 50 portable handsets, which enhance functionality on campus or any other location for a seamless communication experience for both students and employees.

c) Replaces numerous switches that are approaching end of life.

6. **Southern Crescent Technical College** – 150 HP ProBook Notebooks with docking stations, monitors, & carry cases from CNETICS Technologies for faculty use; cost \$249,500.00. **Federal CARES funds are available for this expenditure.**

**DISCUSSION:** 150 HP ProBook Notebooks with docking stations and dual monitors are needed to replace existing desktops. This purchase will equip faculty to work in the office and have the flexibility to teach remotely as telework is required. Purchase also includes keyboard/mouse and carry cases.

7. **West Georgia Technical College** – Purchase of Centegix Crisis Alert System from 34ED, LLC for all campus locations; cost \$330,840.00. **Federal CARES funds are available for this expenditure.**

**DISCUSSION:** WGTC is seeking to acquire the Crisis Alert System in all buildings on all campus locations in order to provide valuable safety alerts for faculty/staff and students. The Centegix Alert System enables staff to react immediately, discreetly, and confidently when an incident occurs on campus. In critical moments, simplicity and speed are crucial to effective response. Users can instantly activate an alert via the Crisis Alert Badge worn by all employees; and administrators/campus police can manage and monitor an incident in real-time, or implement lockdown thru the application. Also, for contact tracing purposes in the battle against COVID, this system is able to detect who is on campus and where they have been.

8. **Wiregrass Georgia Technical College** – Purchase of network switches and installation from ConvergeOne including software, hardware, and maintenance to Cisco contract; cost not to exceed \$900,000.00. **Local funds are available for this expenditure.**

**DISCUSSION:** WGTC currently has network switches greater than 10 years old and are at end-of-life. These switches provide network connectivity to classrooms, offices, VOIP phones, Wi-Fi access points, cameras, and other devices on the Wiregrass network. With the need for technology and internet access constantly increasing at the college, Wiregrass recently upgraded their broadband internet to 1Gb. The new switches will allow users to fully utilize the increased broadband by alleviating bottlenecks in traffic between campuses and buildings out to the internet. Configuring and installing the new network switches will require a fast turnaround time, as well as night/weekend work to limit downtime. Because of this, Wiregrass is also requesting to contract with ConvergeOne to use their resources to help configure and install the new devices

That completed the Committee report.

- **Executive Committee**

**Chairman Doug Carter**

Chairman Carter said that the updates that Commissioner Dozier gave earlier in the meeting were the same updates the Executive Committee heard.

I. **Resolution**  
**Motion (Approval of resolutions)**



**MOTION:** The Motion was made by Mr. Baoky Vu to approve the resolution honoring Dr. Tina Anderson on her upcoming retirement. The Motion was seconded by Mr. Buzz Law. The Motion passed State Board approval unanimously.

**DISCUSSION:** The resolution will be read and presented at Presidents Council at later date.

That concluded the Committee report

## VI. OTHER BUSINESS

Chairman Doug Carter

The dates for the 2021 State Board meetings are as follows:

- |                         |   |
|-------------------------|---|
| • Thursday, April 1     | TCSG System Office  |
| • Thursday, May 6       | TCSG System Office  |
| • Thursday, June 3      | TCSG System Office  |
| • Thursday, August 5    | TCSG System Office  |
| • Thursday, September 2 | Potential College Visit TBD                                     |
| • Thursday, October 7   | TCSG System Office  |
| • Thursday, October 26  | Hyatt Regency   Savannah<br>coincide with TCSG Leadership Conf. |
| • Thursday, December 2  | TCSG System Office  |

Please let me or Collier know if you have any issues with these dates. These dates can also be found in the Board Book and on the TCSG website.

The next TCSG State Board meeting will be April 1, 2021 at the TCSG System Office.

Mr. Joe Yarbrough closed the meeting with a word of prayer.

## VII. ADJOURN

Chairman Doug Carter

### I. Adjournment

**MOTION:** The Motion was made by Mr. Buzz Law to adjourn the March 4, 2021 State Board Meeting of the Technical College System of Georgia at 12:16 pm. The Motion was seconded by Mr. Jay Cunningham. The Motion passed State Board approval unanimously.

The Technical College System of Georgia State Board Meeting stood adjourned.