



# STATE BOARD GENERAL SESSION

Doug Carter, <i>Chair</i>	Carvel Lewis
Trey Sheppard, <i>Vice Chair</i>	Fran Millar
Ben Bryant	Artesius Miller
Calder Clay	Chunk Newman
Lynn Cornett	Shirley Smith
Jay Cunningham	Phil Sutton
Tommy David	Baoky Vu
Mary Flanders	Daren C. Wayne
Randall Fox	Tim Williams
Mark Hennessy	Lisa Winton
Anne Kaiser	Joe Yarbrough
Buzz Law	

## Approved Minutes

**Thursday, August 5, 2021**

11:22 a.m.- 12:10 p.m.  
1800 Century Place, 2<sup>nd</sup> Floor  
Atlanta, Georgia 30345

MEETING NUMBER (ACCESS CODE): 120.260.3953

MEETING PASSWORD: AugSB2021!

JOIN THE MEETING BY WEBEX: [LINK](#)

JOIN BY PHONE: 1.408.418.9388

Absent: Mary Flanders, Lynn Cornett

### **I. WELCOME AND CALL TO ORDER**

**Chairman Doug Carter**

Doug Carter, Chairman of the State Board of the Technical College System of Georgia, opened the Board Meeting at 11:22 a.m. at the date and location stated above. He began by welcoming everyone to the meeting. The Chairman recognized State Board Member Fran Millar for having a portion of I-285 named in his honor. He thanked Dr. Cayanna Good, Assistant Commission of Adult Education and Dr. Andrea Daniel, President of Athens Technical College for their presentation during the Committee of the Whole and for their work helping the Adult Education students of the Technical College System of Georgia.

### **II. CHAIR'S COMMENTS**

**Chairman Doug Carter**

Chairman Carter called for a motion to approve the minutes from the June Board Meeting.

#### **I. Approval of the Minutes**

**MOTION:** The Motion was made by Mr. Buzz Law to approve the June 3, 2021 minutes. The Motion was seconded by Mr. Tommy David. The Motion passed State Board approval unanimously. The June 3, 2021 Minutes were approved.

### **III. COMMISSIONER'S COMMENTS**

**Commissioner Gregory Dozier**

Commissioner Dozier began by welcoming everyone to the Board Meeting. He thanked Dr. Cayanna Good, Assistant Commissioner of Adult Education and Dr.



Andrea Daniel, President of Athens Technical College for their presentation on Adult Education during the Committee of the Whole. He gave his condolences to Dr. John Watford, President of South Georgia Technical College, and Dr. Daniel for both losing loved ones.

He updated the Board on recent personnel changes. Last week the Commissioner sent an email to the State Board announcing Neil Bitting's departure from TCSG. He wished him the best of luck with his future endeavors.

A New President Orientation was held for the five new Presidents to learn more about TCSG and how the System Office can better serve them and their College. It was a two-day orientation in Atlanta. The five new Presidents that attended were Dr. Jermaine Whirl from Augusta Technical College, Mr. Lonnie Roberts from Coastal Pines Technical College, Dr. Julie Post from West Georgia Technical College, Mr. Tim McDonald from Lanier Technical College, and Mr. John Wilkinson from North Georgia Technical College.

The Commissioner is holding Round Table discussions with small groups of College Presidents. These have been informative and a great way for the Presidents to talk openly with their peers.

This summer, the Commissioner has made several College visits, including a recent tour of West Georgia Technical College with Dr. Julie Post. They visited the first College and Career Academy in the state. He has also made visits to Lanier Technical College to visit with President McDonald and Coastal Pines Technical College with President Roberts. The Commissioner has really enjoyed meeting with the new Presidents and seeing their Colleges in person.

The Commissioner is representing TCSG with the Georgia 2Gen Initiative. his approach to policy and programing disrupts generational cycles of poverty and poor outcomes by considering the whole family. The program focuses on the needs of the entire family, rather than on children or parents alone.

He thanked the Board Members for attending the Governor's Valedictorian event. He was very pleased to see some of these top students attending TCSG Colleges this fall.

TCSG staff and the Commissioner have made several visits to Georgia Northwestern Technical College. On these trips, several visitors have accompanied them, including Mr. Jonah Paul, the Governor's Office of Planning and Budget Fiscal Policy Analyst for the Education Division. Mr. Paul lives near Georgia Northwestern Technical College's service area, and was very impressed with how the College trains students for industry



needs in the area. They also toured Savannah Technical College and Quick Start in Savannah.

The Commissioner has been getting calls about the labor shortage in the State. TCSG has been involved in several discussions and task force meetings to address this issue. Commissioner Dozier continues to have meetings with business and industry. The launch of eCampus and micro credentialing are ways TCSG can get more Georgians training that has value in the marketplace. TCSG continues to explore ways to offer more short-term training that can prepare students for the workforce.

Enrollment for Fall semester is still on-going. As of yesterday, TCSG has 76,000 students enrolled. The numbers are tracking very similar to last fall, which is 8.5 % lower than 2019. The Commissioner will update the Board next month on enrollment numbers.

The Commissioner ended his comments by saying how proud he is of all the employees at TCSG. He will continue to send out emails with updates on new hires, welcoming them to the TCSG family.

That concluded the Commissioners remarks.

#### **IV. COMMITTEE REPORTS**

#### **COMMITTEE CHAIRS**

- **Academic Affairs**

**Dr. Artesius Miller**

##### **I. Ratification of Program Requests Approved by the Commissioner**

##### **Motion (Approval of Degrees, Diplomas and TCCs):**

**MOTION:** The Motion was made by Dr. Artesius Miller to ratify the program requests approved by the commissioner since the last state board meeting. The Motion was seconded by Mr. Joe Yarbrough. The Motion passed State Board approval unanimously.

##### **Augusta Technical College**

Degree program in Culinary Arts CA43, effective August 2021.

TCC program in Industrial Construction IIC11, effective August 2021.

##### **Columbus Technical College**

TCC program in Barber II BI31, effective August 2021.

##### **Georgia Northwestern Technical College**



TCC program in Basic POST Certification BPC1, effective August 2021.

**Georgia Piedmont Technical College**

Degree program in Cardiovascular Technology CT13, effective January 2022.

Degree program in Diagnostic Medical Sonography DMS3, effective January 2022.

Degree program in Echocardiography EC23, effective January 2022.

Degree program in Radiologic Technology RT23, effective January 2022.

Degree program in Surgical Technology ST13, effective January 2022.

**Gwinnett Technical College**

TCC program in iOS App Development in Swift IAD1, effective August 2021.

**North Georgia Technical College**

Diploma program in Social Work Assistant SW12, effective January 2022.

Degree program in Social Work Assistant SW23, effective January 2022.

TCC program in iOS App Development in Swift IAD1, effective January 2022.

**Southeastern Technical College**

TCC program in Photovoltaic Systems Installation and Repair Technician PS11, effective January 2022.

**Wiregrass Georgia Technical College**

TCC program in iOS App Development in Swift IAD1, effective August 2021.

**II. Academic Standards and Programs**

**Motion (Approval of Degrees, Diplomas and TCCs):**

**MOTION:** The Motion was made by Dr. Artesius Miller that the college request listed below to offer Degree, Diploma and TCC programs be approved effective the semester specified for the request. Any fiscal requirements to begin these programs must be approved through the standard budget approval process. The Motion was seconded by Mr. Baoky Vu. The Motion passed State Board approval unanimously.

**Athens Technical College** - Degree program in Business Management, MD13, 63 Credit Hours, effective August 2021.

This request reflects a change from an institutionally-developed curriculum to a standard curriculum, to be more responsive to labor market needs. Fourteen



occupations related to business management in the Athens service region have a combined projected growth of almost 10% between 2020 and 2025. This is higher than the national average. The average yearly compensation for these occupations is \$69,830. Between January 2020 and May 2021, there were 3,453 unique job postings for management-related occupations. Over 900 employers were competing for candidates.

**Enrollment Projections:**

Day Students Year 1: 240 Year 2: 255 Year 3: 270

Evening Students Year 1: 0 Year 2: 0 Year 3: 0

**Athens Technical College** - TCC program in Management and Leadership Specialist, MAL1, 18 Credit Hours, effective August 2021.

It is expected that jobs for first-line supervisors in a number of different industries in the ATC service region will grow by 7.2% between 2020 and 2025, higher than the national average. Recruitment activity for these positions is high, with over 7,000 unique postings between January of 2020 and May of 2021. During this same period, over 1,100 employers were competing for candidates. The median wage in this region is \$22.14 an hour. The top three industries in which new hires were clustered were food preparation and serving, office and administrative support, and retail sales.

**Enrollment Projections:**

Day Students Year 1: 10 Year 2: 20 Year 3: 30

Evening Students Year 1: 0 Year 2: 10 Year 3: 20

**Athens Technical College** - TCC program in Social Media Marketing, SM11, 18 Credit Hours, effective August 2021.

Data for seven occupations related to this program show a projected increase of 15.3% in the ATC service region between 2020 and 2025. These occupations are advertising and promotions managers, marketing managers, sales managers, market research analysts and marketing specialists, web developers and digital interface designers, public relations specialists, and advertising sales agents. The median salary for these occupations is \$67,148 for this region. Between January of 2020 and May of 2021, there were 1,544 unique job postings for these occupations. There were 492 employers competing for candidates during this same period (EMSI). In the U.S., the percentage of total retail sales that are e-commerce sales has grown from 5.6% in 2009 to 27% in 2020 (ShawSpring Research, 2020). Social media has an increasingly important



influence on buying decisions. At least 72% of US adults use some type of social media (Pew Research Center). 54% of people who browse social media have used it to research products, and 71% are more likely to buy products and services based on social media referrals (GlobalWebIndex). Online reviews on social media are a frequent source of buyer information. 87% of consumers read online reviews for local business in 2020 (BrightLocal).

Enrollment Projections:

Day Students Year 1: 10 Year 2: 20 Year 3: 30

Evening Students Year 1: 0 Year 2: 10 Year 3: 20

**Gwinnett Technical College** - TCC program in Barbering for Cosmetologists, BF21, 21 Credit Hours, effective January 2022.

The Barbering for Cosmetologists TCC will complement Gwinnett Tech's current program offerings. Cosmetology students and graduates have asked for ways to obtain their Master Barber license to enhance their portfolio of work and expand career options. In order to sit for the State Board Exam, they must take an approved program of study. Offering this TCC shortens the amount of time they must return to school prior to taking the State Board Exam. The program is already approved at the state level, BF21, and offered by no one in our immediate service area. The students in this TCC would be in classes with Barbering diploma students, so no new faculty, facilities, or equipment would be required beyond consumables purchased with standard student fees each year. We anticipate approximately 4-5 students the first year, growing to approximately 10 students by year 3. At some point, this TCC and the Barbering diploma may require another adjunct to serve the growing student population, but that is not anticipated for the first few years.

Enrollment Projections:

Day Students Year 1: 0 Year 2: 0 Year 3: 0

Evening Students Year 1: 4 Year 2: 7 Year 3: 10

**Gwinnett Technical College** - Diploma program in Rapid Transit Technology, RTT2, 58 Credit Hours, effective August 2021.

At the request of the Metropolitan Atlanta Rapid Transit Authority (MARTA), Gwinnett Technical College is introducing a new Rapid Transit Technology diploma within the college's Automated Manufacturing and Engineering Technology program. For this new diploma path, the college will utilize existing curricula to customize a program that meets the high demand for entry-level



technicians in the rapid transit industry. This program will focus on training entry-level technicians. It will target not only traditional students, but also participants in workforce development initiatives and existing rapid transit authority employees seeking to further their careers. Students will receive an experiential education for industry transition and promotion. This industry sector is currently represented in Metro-Atlanta and is poised to expand into Gwinnett Tech's service area. In the college's service area, job opportunities for rail repair and maintenance technicians is projected to grow 3% over the next five years. This is a high skill, high wage career with a median salary of \$48,130 and a mean salary of \$54,200 annually. Start-up costs for this program are anticipated to be approximately \$55,000 due to facilities upgrades, specialized equipment, and adjunct faculty. The college anticipates an initial enrollment of 20 students, with enrollment increasing to 50 by year three. This new program would also present an opportunity for the college's Continuing Education (CE) division to train incumbent workers for local transit authorities. CE would utilize the program's facilities as an industrial training center for existing employees' education and professional development congruent with the academic program or as further training beyond the academic diploma level.

**Enrollment Projections:**

Day Students Year 1: 10 Year 2: 20 Year 3: 25

Evening Students Year 1: 10 Year 2: 20 Year 3: 25

**Oconee Fall Line Technical College** - TCC program in Geriatric Care Assistant, GC51, 15 Credit Hours, effective January 2022.

Oconee Fall Line Technical College is seeking approval for the Geriatric Care TCC. OFTC will follow the state-approved curriculum for the program. Over the last year, OFTC has received calls from secondary partners requesting an Option B Allied Health pathway. OFTC currently offers the Nurse Aide TCC, the Health Care Assistant TCC, and the Practical Nursing Diploma. Additionally, a review of the long-term occupational projections for our service delivery area from the Georgia Department of Labor includes personal care aides and home health aides as in-demand occupations. Since OFTC currently offers a similar program, there will be no additional personnel or equipment costs. The college is expecting to have five students enrolled each year in the program.

**Enrollment Projections:**

Day Students Year 1: 5 Year 2: 5 Year 3: 5

Evening Students Year 1: 0 Year 2: 0 Year 3: 0





**Oconee Fall Line Technical College** - TCC program in iOS App Development in Swift, IAD1, 11 Credit Hours, effective January 2022.

Oconee Fall Line Technical College (OFTC) is seeking approval of the iOS App Development in Swift TCC. According to the Georgia Department of Labor, annual job openings for software and applications developers are expected to exceed 2,900 annually until 2028. Oconee Fall Line Technical College's service delivery area includes counties from the East Central Georgia Workforce Development Area and the Heart of Georgia - Altamaha Workforce Development Area. According to the Long-Term Occupational Projections of those two regions, software and applications developers are expected to grow by 3.10% annually. OFTC currently has articulation agreements in place with Middle Georgia State University and Albany State University for the Computer Information Systems Programs. The college will use the state standard curriculum for the TCC. OFTC will purchase 10 MacBook Air laptops for disbursement to registered students through the Lending Library program. The funds to purchase these laptops will be from tuition and fees. The college expects 5 students in the first year and plans on at least 10 students during the third year. The college will promote this TCC to its secondary partners as well for dual enrollment.

Enrollment Projections:

Day Students Year 1: 5 Year 2: 10 Year 3: 10

Evening Students Year 1: 0 Year 2: 0 Year 3: 0

### III. **Program Terminations**

**MOTION:** The Motion was made by Dr. Artesius Miller to approve the program termination requests for August 2021. The Motion was seconded by Mr. Fran Millar. The Motion passed State Board approval unanimously.

#### **Termination of Degrees, Diplomas and TCCs**

##### **Albany Technical College**

- TCC program in Medical Front Office Assistant (MF21), effective January 2022.
- TCC program in Medical Billing Clerk (MB21), effective August 2021.

##### **Athens Technical College**

- TCC program in Environmental Assessment Technician (EAT1), effective August 2021.





### **Georgia Piedmont Technical College**

- TCC program in Help Desk Specialist (HD41), effective August 2021.
- TCC program in Corrections Specialist (JJC1), effective August 2021.
- TCC program in SQL Server Database (SSD1), effective August 2021.
- TCC program in Hospitality Operations Associate (HP31), effective August 2021.
- TCC program in Hotel Management Specialist (HM21), effective August 2021.
- TCC program in Ornamental Iron Fabricator (OI21), effective August 2021.

### **Lanier Technical College**

- TCC program in Hotel Management Specialist (HM21), effective August 2021.
- TCC program in Hospitality Customer Service Provider (HC11), effective August 2021.
- Diploma program in Hotel/Restaurant/Tourism Management (HM12), effective August 2021.
- TCC program in Travel and Tourism Associate (TAT1), effective August 2021.
- TCC program in Travel Agency Operations (TAO1), effective August 2021.
- TCC program in Hospitality Operations Associate (HP31), effective August 2021.
- TCC program in Front Office Manager (FFM1), effective August 2021.
- Degree program in Hotel/Restaurant/Tourism Management (HM13), effective August 2021.
- TCC program in Event Coordinator (SES1), effective August 2021.

### **Oconee Fall Line Technical College**

- TCC program in Emergency Medical Responder (EMR) (EB71), effective August 2021.
- Diploma program in Applied Business Technology (ABT2), effective May 2022.
- TCC program in Certified Customer Service Specialist (CC81), effective May 2022.
- Degree program in Applied Business Technology (ABT3), effective May 2022.
- TCC program in Pre-hospital EMS Operations (PEO1), effective August 2021.



#### IV. Approval for Program Standards and Revisions

**MOTION:** The Motion was made by Dr. Artesius Miller to approve program standards and revisions for August 2021. The Motion was seconded by Mr. Phil Sutton. The Motion passed State Board approval unanimously.

Major Code	Program Name	Program Development	Award Level	Credit Hours
AST2	Aircraft Structural Technology	Standard	Diploma	48
IS51	Imaging Science Services Assistant	Standard	TCC	34
KAB1	Kitchen and Bath Designer	Standard	TCC	34
RT21	Radiologic Technician Assistant	Standard	TCC	25
AD13	Associate Degree Nursing (Bridge Option)	Southern Regional	Degree	61
CB11	Breastfeeding Counselor	Georgia Northwestern	TCC	12
CB71	Crime Scene Investigation	Georgia Piedmont	TCC	22
LT13	Licensed Practical Nurse and Paramedic to ASN Bridge	Wiregrass Georgia	Degree	60
MA91	Manufacturing Maintenance Mechanic	North Georgia	TCC	10
MM81	Manufacturing Motor Controls Technician	North Georgia	TCC	12
MPC1	Manufacturing Programmable Controls Technician	North Georgia	TCC	9



NC73	Nursing	Southern Regional	Degree	72
ND73	Nursing	Wiregrass Georgia	Degree	65
NLB3	Nursing LPN Bridge Option	Columbus	Degree	70
RTT2	Rapid Transit Technology	Gwinnett	Diplom a	58

## V. College and Career Academies Update

### **Motion (Approval of Georgia CERTIFIED College and Career Academies):**

**MOTION:** The Motion was made by Dr. Artesius Miller that the college and career academies listed below be certified as Georgia College and Career Academies, in accordance with the Dr. Joe Harless Georgia College and Career Academies certification process. The Motion was seconded by Mr. Joe Yarbrough. The Motion passed State Board approval unanimously.

### **Discussion:**

1. Baldwin Co CCA (Milledgeville)
2. Jones Co CCA (Gray)
3. Broad River CCA (Danielsville)
4. Northwest GA CCA (Dalton)
5. Paulding Co CCA (Dallas)
6. Lanier CCA (Gainesville)
7. Warren Co CCA (Warrenton)

The Dr. Joe Harless Georgia College and Career Academies certification process partners the TCSG and the GaDOE Charter Division in a two-day accountability review of five standards:

- I. Governance and Leadership
- II. Strategic Planning and Sustainability
- III. Teaching and Assessing for Learning
- IV. Economic and Workforce Development
- V. Performance Contract



The Certification teams reviewed all CCA's listed above and found that they meet the applicable standards to be certified as Georgia College and Career Academies.

That concluded the Committee report.

- **Adult Education**

**Shirley Smith**

Mrs. Shirley Smith gave the Committee report. She thanked Dr. Cayanna Good, Assistant Commissioner for Adult Education and Dr. Andrea Daniel for their presentation during the Committee of the Whole.

For the update on Workforce Development, Karen Kirchler, Deputy Commissioner for Workforce Development gave her report to the Committee. There are several openings still in the Office of Workforce Development. Mr. Brandon Ona joined the Office of Workforce Development team this week in the role of Business Service Director.

The Office of Workforce Development is going through a year-end closeout, reconciling budgets from local areas and determining carryover funds. This should be completed within the next two weeks. Workforce will be having a State Workforce Development Board retreat at Callaway Garden on August 18 and 19 to identify strategic initiatives of importance to the board. The WorkSource Academy will return to Jekyll Island on November 1-3, providing professional development to Workforce professional around the State.

Federal Adult and Dislocated worker funds were released by the Federal Government on July 23<sup>rd</sup>. this was earlier than expected and TCSG is in the process to distribute funds locally as soon as possible. TCSG's Office of Workforce Development has been allocated approximately \$71 million this year, which represents an overall reduction in funding of 9.38 percent.

The TCSG office of Workforce Development is highlighting some of the exceptional Workforce/TCSG college partnerships that provided meaning full workforce training in communities around the state. Georgia Northwestern Technical College and WorkSource Northwest Georgia partnered to provide welding training to 23 inmates with imminent release dates at the Floyd County Prison. Savannah Technical College and WorkSource Coastal provided Fast Track Manufacturing training using virtual reality training resources at the Liberty County College and Career Academy. Georgia Piedmont Technical College and WorkSource DeKalb provided the Virtual Career Academy for youth, ages 14-24. 193 individual participated.



That concluded the Committee report.

- **External Affairs and Economic Development**

**Baoky Vu**

Mr. Baoky Vu gave the Committee report to the Board. Quick Start reported that for the months of June and July, there were 14 prospects for a total of 9,396 potential new jobs and eight announcements for a total of 1,859 new jobs.

Quick Start is very appreciative of Athens Technical College and Lanier Technical College for providing training space for SK Battery and Fox Factory. Significant activity took place in June-July related to the rapid development of the electric vehicle and green energy sectors. Quick Start have first time engagements in June and July with companies involved with biotechnology, cold storage, distribution, metals, plastics and food.

The TCSG Marketing team received the results from the first year of the Succeed Sooner digital marketing campaign. They received 7,600 clicks on the "Apply Now" buttons on our website. There were approximately 32,500 new users that visited the SucceedSooner.com and TCSG websites. The Campaign delivered more than 10.7 million impressions. There were 54,000 clicks on the ads. TCSG saw a 366% year over year increase in clicks on the individual college Admissions/Apply pages.

The TCSG Communications team continues to assist with the TargetX CRM implementation. The Adult Education team continues to work with the Communication team on the various marketing efforts, including a series of videos that will run on social media over the next few months.

Ms. Laura Boalch, Chief of Staff gave the Legislative Affairs update since Neil Bitting left TCSG for another opportunity. She reported that there is no agency legislation to report on at this time.

Mrs. Kelsey Bassett, Director of Economic Development, that the TCSG Foundation Association of Georgia (TCFA) is planning for the Leadership Conference in Savannah in October. There are sponsorship opportunities available for the conference. The TCSG Foundation expended over \$300,000 of Last Mile Funding to the College for 2021 semester, helping more students to stay enrolled and retained at our colleges. TCFA will be hosting two webinars this fall for professional development for institutional advancement officers and the IA peer group will meet again in November.

Mr. Steven Ferguson has taken over as the Interim director of Economic Development. The Economic Development team is on the edge of rolling out the new Drivers



Education Instructor Training platform. This training was in need of an updated to streamline the hiring process for the colleges. The new training site will be hosted via BlackBoard. Each college will simply enroll their instructors and, once they have achieved a passing grade on the exam and have satisfied the required background check, fingerprint, physical, and drug screening, they are eligible to begin teaching. This instructor certification is valid for four years.

The Nursing Reentry program has successfully graduated and re-licensed the first reentry student. In light of the current crisis, this program allows those who have left their nursing career to come back in as little as four months. There are currently five colleges that offer the reentry program and TCSG is working to expand to make this program more accessible across the State.

Mr. Ferguson gave the Committee an update on the learning management system. For FY 21 TCSG Economic Development provided 232 online courses in Blackboard with 2091 enrolled users. This included 80 Driver's Education courses, 37 Forklift courses, 25 computer related and 14 courses in the medical/ healthcare field. The 10 Corporate Training Materials modules are made available free on the TCSG website. In July, TCSG, in an agreement with the Georgia Department of Corrections, made the free corporate training courses available to inmates. In the three weeks those have been available, nine facilities have provided certificates to 82 inmates.

That concluded the Committee report.

- **Facilities and Real Estate**

**Ben Bryant**

- I. Actions for Ratifications**

**MOTION:** The Motion was made by Mr. Ben Bryant to ratify the contracts and sublease agreements executed by the Commissioner between June 3, 2021 and August 5, 2021, for the technical colleges listed below at a cost not to exceed the amount stated. The Motion was seconded by Mr. Randall Fox. The Motion passed State Board approval unanimously.

- A. Construction Contracts**

**DISCUSSION:** The State Board granted the Commissioner the authority to make all decisions, purchases, and enter into necessary contracts between the June 3, 2021 and August 5, 2021, State Board meetings. The following designated construction contracts were entered into by the



Commissioner for the technical colleges listed below at a cost not to exceed the amount stated and are to be ratified at the August 5, 2021 State Board meeting.

College	Vendor	Amount
Athens Tech	PLM Ventures	\$740,522.00
Georgia Northwestern Tech	Prime Contractors	\$146,833.61
Georgia Piedmont Tech	The Surface Masters	\$282,650.00
Georgia Piedmont Tech	Pay & Son Heating & AC	\$131,112.00
Gwinnett Tech	Johnson Laux Construction	\$290,085.28
Ogeechee Tech	Paul S Atkins Company, Inc.	\$530,600.00
Coastal Pines Tech	Siemens	\$188,711.84
Albany Tech	NSCS, LLC	\$626,777.00
Albany Tech	Mechanical Services of Central	\$243,993.83
Chattahoochee Tech	Waters Mechanical, Inc.	\$375,000.00
Chattahoochee Tech	Magnum Paving, LLC	\$603,120.00
Chattahoochee Tech	Magnum Paving, LLC	\$289,089.00
Chattahoochee Tech	QT Contracting, Inc.	\$227,229.42
Georgia Northwestern Tech	Prime Contractors	\$262,691.50
Wiregrass Georgia Tech	Albany Neon Signs, Inc.	\$182,991.70
Wiregrass Georgia Tech	Albion General Contractors, Inc.	\$3,000,000.00
Athens Tech	Johnson Laux Construction	\$1,844,634.16
North Georgia Tech	Prime Contractors	\$233,943.92
Savannah Tech	Mock Plumbing	\$212,500.00
Oconee Fall Line Tech	AQS, Inc.	\$134,425.00
Southeastern Tech	Augusta Chiller	\$147,500.00
Georgia Northwestern Tech	GC & E Systems Group	\$235,908.00

## II. Approval of Real Estate Transactions

**MOTION:** The Motion was made by Mr. Ben Bryant to authorize the staff to prepare appropriate requests to the State Properties Commission seeking its approval of, and assistance with the execution of the following real estate transactions. The Motion was seconded by Mr. Carvel Lewis. The Motion passed State Board approval unanimously.

### A. Gwinnett Tech – Easement 10 AC to Georgia Power Company

**DISCUSSION:** Gwinnett Technical College requests approval on the granting of a revocable license and a non-exclusive easement to the Gwinnett County, over approximately 10 acres on the Main Campus of Gwinnett





Technical College, for the installation and maintenance of electrical distribution lines to serve the TCSG-361 Expansion Building 100.

**B. Gwinnett Tech** – Easement 0.36 AC to Gwinnett County

**DISCUSSION:** Gwinnett Technical College requests approval on the granting of a revocable license and a non-exclusive easement to the Gwinnett County, over approximately 0.36 acres on the Main Campus of Gwinnett Technical College, for the installation and maintenance of sewer distribution lines to serve the TCSG-361 Expansion Building 100.

**C. South Georgia Tech** – Easement 12.78 AC to Georgia Power Company

**DISCUSSION:** South Georgia Technical College requests approval on the granting of a revocable license and a non-exclusive easement to the Georgia Power Company, over approximately 12.78 acres on the Main Campus of South Georgia Technical College, for the installation and maintenance of electrical distribution lines to serve the TCSG-360 CDL Facility and Improvements.

**III. Approval of Construction Contracts**

**MOTION:** The Motion was made by Mr. Ben Bryant to authorize the Commissioner to execute the construction contracts listed below at a cost not to exceed the amount stated for each request. The Motion was seconded by Mrs. Anne Kaiser. The Motion passed State Board approval unanimously.

**A. Southeastern Tech** - \$279,373.92 with Johnson Laux Construction

**DISCUSSION:** Southeastern Technical College requests approval on the execution of a construction contract for "CTD Range" on the Swainsboro Campus of Southeastern Technical College, with Johnson Laux Construction, Savannah, GA in the amount of \$279,373.92, using local funds.

**B. Quick Start** - \$232,978.00 with Oconee Construction Services, LLC

**DISCUSSION:** Quick Start requests approval on the execution of a construction contract for "Parking Addition" on the Georgia BioScience Training Center, with Oconee Construction Services, LLC, Eatonton, GA in the amount of \$232,978.00, using local funds.



That concluded the Committee report.

- **Governance, Compliance and Audit**

**Buzz Law**

- I. Approval of the Ogeechee Technical College Mission Statement**

**MOTION:** The Motion was made by Mr. Buzz Law to review and approve the proposed revised mission statement for Ogeechee Technical College. The Motion was seconded by Mr. Tommy David. The Motion passed State Board approval unanimously.

**DISCUSSION** - State Board approval of college mission statements is required pursuant to the Principles of Accreditation Standard 4.2 a.

**Current Mission Statement**

Ogeechee Technical College (OTC) is a unit of the Technical College System of Georgia serving Bulloch, Evans, and Screven counties. We are a public institution of higher education that contributes to the educational, economic, and personal growth of the individual and the communities we serve.

OTC provides student-centered academic and occupational programs and support services at the associate degree, diploma, and certificate levels. We utilize traditional and distance education methodologies in state-of-the-art facilities while supporting adult education, continuing education, and customized business and industry workforce training.

**Revised Mission Statement**

Ogeechee Technical College (OTC) is a unit of the Technical College System of Georgia located in Bulloch, Evans, and Screven counties. We are a public institution of higher education that provides a skilled workforce in the communities we serve.

OTC provides student-focused academic and occupational programs and support services for in-demand career fields at the associate degree, diploma, and certificate levels. We utilize traditional, hybrid, and distance education methodologies with innovative technologies in state-of-the-art facilities while supporting adult education, continuing education, and customized business and industry workforce training.



## II. **Table Policy 5.2.5 Credit-Bearing High School Equivalency and Diploma Programs (NEW)**

**MOTION:** The Motion was made by Mr. Buzz Law to lay on the table - **Policy 5.2.5 Credit-Bearing High School Equivalency and Diploma Programs (NEW)**. The Motion was seconded by Mr. Carvel Lewis. The Motion passed State Board approval unanimously.

**DISCUSSION:** The Office of Adult Education has recently selected a new cohort of sub-recipients for Adult Education and Family Literacy Act (AEFLA) funding. The first policy is a requirement under the Office of Career, Technical, and Adult Education with the United States Department of Education for Career Plus. With this policy, TCSG may include Career Plus high school credit attainment and Career Plus graduates as performance gains under the Adult Education accountability framework.

### **POLICY:**

Eligible students, as defined in the Workforce Innovation & Opportunity Act Section WIOA 203(4), who are enrolled in an adult education program funded through the Office of Adult Education may enter into a credit-bearing high school equivalency or diploma program. Per WIOA 203(4), eligible students are:

- Individuals who are at least 16 years old and are not enrolled or required to be enrolled in secondary school under State law; and who—
- Are basic skills deficient; or
- Do not have a secondary school diploma or its recognized equivalent, and have not achieved an equivalent level of education; or
- Are English language learners (even if they have degrees in their native countries).

The Office of Adult Education will develop the process by which eligible adult education students can earn credits in order to receive a high school equivalency or diploma.

### **Related Authority**

O.C.G.A. § 20-4-11 Powers of the Board

O.C.G.A. § 20-4-18 Management and control of adult literacy and postsecondary technical education programs and schools.

Title II of the Workforce Innovation & Opportunity Act



Section 116 of the Workforce Innovation & Opportunity Act

**III. Table Policy 5.2.6 Student Discipline within Adult Education Programs (NEW)**

**MOTION:** The Motion was made by Mr. Buzz Law to lay on the table - **Policy 5.2.6 Student Discipline within Adult Education Programs (NEW)**. The Motion was seconded by Mrs. Shirley Smith. The Motion passed State Board approval unanimously.

**DISCUSSION:** The second policy is in direct response to questions from Adult Education providers regarding student discipline.

**POLICY:**

Each Adult Education program sub-recipient shall follow its own local policies and procedures when handling cases of student misconduct provided those procedures do not violate federal or state laws, or regulations, or discriminate on the basis of race, color, national origin, religion, sex, age, or disability.

**Related Authority**

O.C.G.A. § 20-4-11 Powers of the Board

**IV. Table Policy 5.2.7 Remedies for Program Non-Compliance within Adult Education Programs (NEW)**

**MOTION:** The Motion was made by Mr. Buzz Law to lay on the table - **Policy 5.2.7 Remedies for Program Non-Compliance within Adult Education Programs (NEW)**. The Motion was seconded by Mr. Trey Sheppard. The Motion passed State Board approval unanimously.

**DISCUSSION:** The third policy recommendation is also a requirement from the Office of Career, Technical, and Adult Education with the United States Department of Education regarding official remedies for non-compliance among our TCSG approved adult education providers. Federal law provides (2 CFR § 200.339) these remedies for noncompliance and this policy authorizes the Office of Adult Education to construct an appeals process for sub-recipients.

**POLICY:**

If the Office of Adult Education determines that an adult education program sub-recipient") is out of compliance with any federal or state statutes,



regulations, or the terms and conditions of the grant award, it may impose additional conditions to remedy the area(s) of noncompliance. If the Office of Adult Education determines that noncompliance cannot be remedied by imposing additional conditions, it may take one or more of the following actions, as appropriate for the circumstance:

- a) Temporarily withhold cash payments until the sub-recipient corrects the area of noncompliance;
- b) Disallow the use of funds for all or part of the cost of the activity or action not in compliance;
- c) Wholly or partly suspend or terminate the Federal award;
- d) Withhold further awards for the project or program;
- e) Take other remedies that may be legally available.

If the Office of Adult Education takes any of the above actions to remedy noncompliance, the sub-recipient has the opportunity to appeal the decision. The Office of Adult Education will establish the process for appealing a decision related to remedying noncompliance.

#### **Related Authority**

Title II of the Workforce Innovation & Opportunity Act

2 CFR § 200.208 - Specific conditions

2 CFR § 200.339 - Remedies for noncompliance.

2 CFR § 200.340 – Termination

2 CFR § 200.342 - Opportunities to object, hearings, and appeals

#### **V. Table Policy 5.2.8 Requirements for Establishing GED® or HiSET ® Testing Centers (NEW)**

**MOTION:** The Motion was made by Mr. Buzz Law to lay on the table - **Policy 5.2.8 Requirements for Establishing GED® or HiSET ® Testing Centers (NEW)**. The Motion was seconded by Mr. Phil Sutton. The Motion passed State Board approval unanimously.

**DISCUSSION:** Finally, the fourth policy is drafted in response to organizations that have inquired about the official eligibility requirements for testing centers. Information about the eligibility requirements have existed in internal HSE



provider procedure manuals but need to be codified in official State Board policy.

**POLICY:**

The Technical College System of Georgia is the agency approved by the GED® Testing Service and the Educational Testing Service to establish both GED ® Testing Centers and HiSET ® Testing Centers in Georgia. In order to become a testing center, an entity must meet the following eligibility requirements, in addition to demonstrating a documented need for a testing center in its county or service delivery area.

The entity must be a:

- (a) State Agency;
- (b) Local Education Authority;
- (c) Public Postsecondary Institution; or
- (d) A Public Library System.

The Office of Adult Education will develop the process on the establishment of a testing center.

**VI. Mutual Aid Agreements**

**MOTION:** The Motion was made by Mr. Buzz Law to approve the proposed Mutual Aid Agreements. The Motion was seconded by Mr. Chunk Newman. The Motion passed State Board approval unanimously.

- Atlanta Technical College and Atlanta PD
- Atlanta Technical College and Clayton County PD
- Gwinnett Technical College and Gwinnett County PD

**VII. Local Board Appointments**

**MOTION:** The Motion was made by Mr. Buzz Law approve the appointments for local board members are listed in the Board materials. The Motion was seconded by Mrs. Anne Kaiser. The Motion passed State Board approval unanimously.

That concluded the Committee report.



**Operations, Finance, and Planning**

**Carvel Lewis**

**I. New Expenditure Items for August**

**MOTION:** The Motion was made by Mr. Carvel Lewis for the State Board to authorize the Commissioner to purchase the designated items or execute the requested contracts for the technical colleges listed below at a cost not to exceed the amounts stated. The Motion was seconded by Mr. Buzz Law. The Motion passed State Board approval unanimously.

**1-2. South Georgia Technical College; total expenditures \$2,039,254.00 –**

- 1)** Electronic Door Access from Presidio for main campus in Americus and Satellite Center in Cordele; cost \$1,898,234.00. **Federal CARES funds are available for this expenditure.**

**DISCUSSION:** Electronic door access is requested for the main campus in Americus and the Satellite Center in Cordele. Electronic access will provide increased security for the safety of the college's students and faculty/staff. This system will monitor door activities 24 hours a day and will require access control cards to enter dorm rooms and assigned buildings. Buildings include James Hall, Martin Hall, Hicks Hall, Odom Building, Crisp County Center and the Industrial Tech Building.

- 2)** Audio visual equipment from SolutionZ for Pope Center at Americus Campus; cost \$141,020.00. **Federal grant funds are available for this expenditure.**

**DISCUSSION:** Audio visual equipment is needed to update old/outdated equipment in the Pope Center at the Americus Campus. The Pope Center is the central location for all faculty and staff meetings, and is used for Continuing ED classes with surrounding counties. The new system will be a great benefit to provide services for students/faculty. Audio visual equipment includes display, input, switching, commercial power amplifier, and conference camera.

- 3. Wiregrass Georgia Technical College –** Audio visual equipment from Visual Systems Group for new Allied Health Building on Valdosta Campus; cost \$581,550.00. **Bond funds are available for this expenditure.**

**DISCUSSION:** Audio visual equipment from Visual Systems Group is needed for new Allied Health Building on Valdosta Campus. Includes 24 classrooms,





conference room, main lobby, and patient areas for dental/neuromuscular. This will also allow 6 teleconferencing/distance education classrooms.

## **II. Expenditures/Contract Requests Needing Ratification**

**MOTION:** The Motion was made by Mr. Carvel Lewis for the State Board to ratify all decisions, purchases, and contracts made by the Commissioner for requests submitted by the system office and technical colleges between the June and August 2021 State Board meetings. Authority was granted to the Commissioner at the June meeting for approval of such requests at a cost not to exceed the amounts stated by each technical college/system office. The Motion was seconded by Mrs. Shirley Smith. The Motion passed State Board approval unanimously.

1. **TCSG/Economic Dev.** – Request to procure manufacturing training equipment and curriculum from Technical Training Aids in support of manufacturing training programs at the technical colleges; cost \$179,130.00. **State funds are available for this expenditure.**

**DISCUSSION:** This expenditure is to procure manufacturing training equipment and curriculum packages from Technical Training Aids to support Economic Development programs within the technical colleges. These packages include equipment/materials for motor controls, wiring controls, mechanical drives, and smart factory manufacturing training. Technical Training Aids equipment is utilized by all TCSG colleges in manufacturing training programs.

2. **TCSG/GVTC** – Annual agreement between Blackboard Inc. and TCSG for FY2022 for Blackboard (Bb) Learn SaaS, ALLY, and Collaborate on behalf of the technical colleges, Adult Ed, and Economic Development; cost \$1,971,486.00. **State funds are available for this expenditure.**

**DISCUSSION:** TCSG/GVTC currently utilizes Blackboard products which is the primary source extremely capable to handle all TCSG colleges, Adult Ed, Economic Development, and e-Campus on-site and distance Education environments. The agreement with Blackboard (Bb) is for Bb Learn SaaS, ALLY, and Collaborate software/services for FY2022. Bb Learn SaaS software is used to deliver web-enabled training that goes beyond the traditional learning management system and allows students to work anywhere using any device. Bb ALLY is software that makes digital course content more accessible; it checks for common accessibility issues and provides institution-wide reporting. Bb Collaborate is the web conferencing software used as a virtual classroom tool designed for education and enables instructors to create engaging personalized/pedagogically innovative experience for learners. TCSG/GVTC



will migrate fully to the SaaS Cloud with all Bb products. This is the initial year of a 4-year renewable annual contract.

3. **TCSG/GVTC** – Request to pay Respondus for FY2022 system-wide licensing and unlimited use of Respondus 4.0 used by faculty/staff, Lockdown Browser, StudyMate Campus, and Respondus Monitor; cost \$133,505.00. **State funds are available for this expenditure.**

**DISCUSSION:** This expenditure is to pay Respondus for system-wide licensing and unlimited use of Respondus 4.0 for faculty/staff, Lockdown Browser, StudyMate Campus, and Respondus Monitor. Respondus is the sole distributor in North America of these products used by TCSG. It allows for creating/managing exams that can be printed to paper or published directly to Blackboard (Bb) LMS. Develops assessment application and learning activities/objects. It allows import exams from Word, including images/equations/tables, and accesses thousands of ready-to-use test banks from dozens of leading publishers. Easy for faculty/students to create self-assessments from within Bb. The custom browser locks down the testing environment with Bb LMS blocking students from copying printing or accessing other applications or visiting other websites during online exams. Monitor provides an automated process recording students' activities and produces flagged events for instructor review.

4. **TCSG/Tech Ed** – Request to secure the FY2022 Amendment between TCSG and USG Board of Regents for the yearly participation fee with the Georgia Transfer Articulation Cooperative Services (GATRACS); cost \$135,184.00. **State funds are available for this expenditure.**

**DISCUSSION:** Georgia Transfer Articulation Cooperative Services (GATRACS) is a partnership between the University System of Georgia (USG), Technical College System of Georgia (TCSG), Georgia Dept. of Education (GDOE), Georgia Student Finance Commission (GSFC), and Georgia Independent College Association (GICA). The objective of GATRACS is to make course transfer information available to all Georgia citizens thru an online web portal (a website for all transfer articulation information in Georgia). The goal is to make transfer information easier for students/potential students to access. This project is funded thru state dollars and all participating agencies are charged a fee to participate in this service.

5. **TCSG/Tech Ed** – Renewal of Services Access Agreement between the Board of



Regents of the University System of Georgia and TCSG for the GALILEO renewal fees for time period July 01, 2021 – June 30, 2022; cost \$661,218.00. **State funds are available for this expenditure.**

**DISCUSSION:** GALILEO (Georgia Library Learning Online system) - an initiative of the Board of Regents of the University System of Georgia - is Georgia's virtual library of licensed, commercial databases and selected free internet resources that offers access to thousands of full-text magazines, journals, encyclopedias, and electronic books to end users. This agreement allows the technical colleges to access the above-mentioned GALILEO resources, renews the current database subscription/software license, and pays for service maintenance fees. This online library system helps libraries save millions of dollars in costs and provides affordable services and resources.

6. **TCSG/Academic Affairs** – Renewal of services with Ex Libris (USA) Inc. for FY2022 for Ex Libris Alma/Primo subscriptions and Primo Sandbox implementation fee; cost \$234,937.00. **State funds are available for this expenditure.**

**DISCUSSION:** Ex Libris services are used by TCSG college students and faculty/staff. Ex Libris, a ProQuest company, is a leading global provider of cloud-based solutions for higher education, specializing in high performance applications to improve library impact, research outcomes, and student engagement. It maximizes the exposure of library collections and provides students/researchers with fast access to scholarly materials and intuitive ways to explore new content. Ex Libris Primo seamlessly integrates with a wide range of library and academic systems for end-to-end, efficient workflows. The active user community amplifies the power of Primo thru sharing customer-led innovation practices and collaborative developments.

Ex Libris Alma is the only unified library services platform in the world, managing print, electronic, and digital materials in a single interface. As a completely cloud-based service, Alma provides libraries with the most cost-effective library management solution in the industry.

7. **TCSG/Secondary Educ.** – FY2022 Service & License Agreement between YouScience, Georgia Dept. of Education, and TCSG. YouScience will provide licenses to TCSG for use by students in connection with career counseling and workforce services; cost \$211,600.00. **State funds are available for this expenditure.**

**DISCUSSION:** YouScience is an online career and personal planning discovery tool that enables teens/adults to identify their potential aptitudes and careers. To create a personalized YouScience profile, the tool engages students in a series of online exercises to help them identify their natural abilities, refine their



specific areas of interest, and explore career opportunities that are aligned with their interests/aptitudes. In this project, state funds were appropriated to allow all Georgia public high school and middle school students to create a profile and discover their aptitudes and apply those strengths to find direction for their pathway, college, and career choices. The profiles are also available to all TCSG students thru-out the state. YouScience is also providing TCSG with reporting functionality that analyzes the available YouScience profile data and can be used to help guide marketing and programing decisions.

8. **TCSG/IT** – Authorization to pay Ellucian for annual Banner, DegreeWorks, and Financial Aid software maintenance fees for FY2022; cost \$732,067.00. **State funds are available for this expenditure.**

**DISCUSSION:** This expenditure is to pay maintenance fees to Ellucian for the Banner Student, Mobile, Intelligent Learning Platform (ILP), DegreeWorks, and Financial Aid software at each of the technical colleges and for development servers at the TCSG system office. Banner is the Student Information System used by the technical colleges; Mobile, ILP, DegreeWorks, and the Financial Aid module are integrated with Banner. Ellucian software maintenance is required for upgrades and technical support.

9. **TCSG/IT** – Authorization to pay SSD Technology Partners for FY2022 for Axiom Elite, an integration tool to enable eCampus applications to seamlessly exchange data. This data integration tool will be used by all technical colleges and system office; cost \$525,000.00. **Federal grant funds are available for this expenditure.**

**DISCUSSION:** This expenditure will optimize data integrations for collecting data from electronic files such as applications, verify the data, perform matching algorithms to prevent duplicate records, and then upload the data into systems such as Banner. Axiom provides capabilities to prevent duplicate records with robust matching algorithms allowing for insertion or update of records as needed. Integrates with our existing database products, maintains compatibility/functionality, and provides two-way communication between databases on premise or in the Cloud. This will enhance real-time integrations avoiding duplicate record keeping and integrates seamlessly with our CRM and other eCampus solutions. This 36-month license will provide the ability to seamlessly move data back and forth between systems and is key to the success of TCSG's eCampus initiative.

10. **TCSG/IT** – Authorization to pay Salesforce for Pardot, a CRM automation tool integrated with the TargetX application suite. This automation software tool is



for all technical colleges and system office; cost \$516,925.00. **Federal grant funds are available for this expenditure.**

**DISCUSSION:** This expenditure is for the Pardot application to facilitate automation of communications/marketing within the Salesforce CRM platform. This is critical for student communications and our need to enhance the student experience across the eCampus platform. Pardot fully integrates with and provides automation to TargetX and application suites that we have already procured. We are adding Pardot to our CRM baseline build (TargetX, Salesforce, Mogli) and will roll out system-wide in August.

11. **TCSG/IT** – Request to renew Oracle Student Cloud and associated applications from Mythics for support of economic development programs; cost \$295,021.00. **State funds are available for this expenditure.**

**DISCUSSION:** This request is to renew Oracle Student Cloud as the student information and management system for economic development programs. This application is used by the technical colleges and system office. A complete student information system is needed to implement additional standards, expand marketing efforts, and provide real time data for economic development programs.

12. **TCSG/IT** – Request to pay SHI for the annual Microsoft software licensing and maintenance fees for FY2022 used by the technical colleges, system office, and Quick Start; cost \$1,075,466.00. **State funds are available for this expenditure.**

**DISCUSSION:** This expenditure is to pay yearly software licensing and maintenance fees for the Microsoft Enterprise Licensing Agreement (ELA). Microsoft software is used in all of the technical colleges by faculty, staff and students as well as by Quick Start and TCSG system office staff. The ELA grants licensing and/or upgrades for all applicable Microsoft software and cloud services, such as Office 365, used throughout the system.

13. **TCSG/IT** – Authorization to pay SHI for the renewal of VMWare maintenance & support for FY2022 for technical colleges and system office; cost \$564,516.00. **State funds are available for this expenditure.**

**DISCUSSION:** This expenditure is to renew VMWare maintenance & support for FY2022. VMWare is utilized by the technical colleges & system office as a software solution for all critical server applications. VMWare is the leading provider of virtualization technology and has been in use by our system for over 10 years. We have consolidated a large portion of the contract across the



system to secure deeper discounts and a higher level of service as a large customer.

14. **TCSG/IT** – Authorization to purchase Mogli, a Salesforce integrated texting/communications tool, from SHI for technical colleges and system office; cost \$450,894.00. **Federal CARES funds are available for this expenditure.**

**DISCUSSION:** This expenditure will optimize communications with applicants/students and is implemented with TargetX/Salesforce, the system-wide Customer Relationship Management System. An integrated texting tool is one key to student engagement during the student life cycle and will enhance the student communication experience. A standard, system-wide tool will allow us to develop templates and outreach campaigns for sending automated texts to all applicants at critical stages in the applicant/student life-cycle. Mogli will integrate directly into the CRM to capture all student communications sent via text. This will enable all college personnel to better serve students and meet their needs, improving recruitment, retention, and graduate outcomes.

15. **TCSG/IT** – Request to renew Red Hat Enterprise Linux from SHI for Virtual Datacenters for FY2022; cost \$278,116.00. **State funds are available for this expenditure.**

**DISCUSSION:** Red Hat Enterprise Linux is the operating system used to host Banner in the virtualized environment at all TCSG colleges/system office. Pricing is based on the number of servers used for production and development.

16. **TCSG/IT** – Request to pay Byteworks for renewal of Cisco Cybersecurity Enterprise Agreement for the technical colleges & system office for FY2022; cost \$351,866.00. **State funds are available for this expenditure.**

**DISCUSSION:** This expenditure is for the renewal of the enterprise agreement for cybersecurity licensing and systems for the technical colleges and system office. Cisco is the leading cybersecurity vendor and we have used their technologies for over 10 years to provide cyber protection for all of our systems. This agreement will renew our perimeter security licensing while adding additional products to provide next generation antivirus, enhanced reporting, and advanced email threat protection. This agreement has 3 additional renewal options at the same cost.





17. **TCSG/IT** – Request to pay Byteworks for the annual Cisco Voiceover IP/Collaboration/WebEx Enterprise Agreement for FY2022; cost \$423,245.00. ***State funds are available for this expenditure.***

**DISCUSSION:** This expenditure is to pay for Cisco VoIP/Collaboration/WebEx software, licensing and support at each of the technical colleges, TCSG system office and Georgia Quick Start. Cisco VoIP is the standard telephony and collaboration platform used by the system. The enterprise agreement gives us continual access to upgrades, expanded features, and 24/7 technical support for the entire suite of collaboration products.
18. **TCSG/IT** – Request to procure high availability Cisco firewall devices from Byteworks for each of the technical colleges; cost \$149,702.00. ***State funds are available for this expenditure.***

**DISCUSSION:** This expenditure is to procure a high availability Cisco firewall device for each of the technical colleges. This hardware will provide redundancy in the perimeter security infrastructure protecting our campus environments. High availability systems are necessary to ensure uptime and availability of our networks. Cisco products are currently utilized by all TCSG colleges and the system office.
19. **TCSG/IT** – Authorization to pay CDW-G for the renewal of NetApp maintenance & support for FY2022 for the technical colleges & system office; cost \$355,761.00. ***State funds are available for this expenditure.***

**DISCUSSION:** This expenditure is to renew NetApp maintenance & support for FY2022. NetApp is utilized by the technical colleges & system office as a shared data storage solution for all critical data used by the system. NetApp is the leading provider of storage technology and has been in use by our system for over 7 years. We have consolidated the contract across the system to secure deeper discounts and a higher level of service as a large customer.
20. **TCSG/IT** – Request to pay CDW-G for Cisco Smartnet maintenance fees for FY2022; cost \$877,585.00. ***State funds are available for this expenditure.***

**DISCUSSION:** This expenditure is to pay Smartnet maintenance fees to CDW-G for maintenance on all Cisco equipment used by the technical colleges and system office. This equipment is the backbone of all the agency's networks. By consolidating these expenses, we achieve better pricing and a higher level of support from Cisco.





21. **Albany Technical College** – Dental Assisting equipment from Henry Schein Dental for renovated Dental Assisting labs; cost \$394,548.00. **MRR bond funds are available for this expenditure.**

**DISCUSSION:** The College recently received approval to begin a \$600K renovation project to bring the Dental Assisting labs up to industry and accreditation standards and to better utilize the space assigned to the program. This purchase will replace equipment that is outdated and unable to be repaired. The dental field is constantly changing and this equipment is needed to meet the hands-on training portion of the program by having more up-to-date equipment that is in compliance with all accreditation and industry standards.

**22-23. Athens Technical College; total expenditures \$509,311.00 –**

- 22) Assorted furniture from OFS for new Agriculture facility at Elbert Campus location; cost \$155,131.00. **Bond funds are available for this expenditure.**

**DISCUSSION:** Assorted furniture is needed for classrooms/labs, offices, conference room, lobby, snack area, and corridor for the new Agriculture facility on the Elbert Campus. The building is expected to reach material completion in September 2021 with classes beginning in the facility in January 2022. The new facility will be a laboratory building that will house poultry science, animal science, horticultural science, and wildlife science, as well as instructional classrooms.

- 23) Furniture from OFS for classrooms/offices at various locations on Athens and Elbert Campuses; cost \$354,180.00. **Local and state funds are available for this expenditure.**

**DISCUSSION:** The college is seeking to replace old/worn furniture in various locations/buildings on the Athens and Elbert campuses. Areas to receive replacement furniture include: Adult Ed classrooms, career center, student center/study rooms, faculty offices, administrative offices, lobby, conference rooms, and library.

24. **Augusta Technical College** – New classroom furniture from Krueger International for Buildings 100 & 200 on main campus; cost \$137,610.00. **Local funds are available for this expenditure.**

**DISCUSSION:** New classroom furniture is needed to replace furniture in Buildings 100 & 200 at the main campus location. Replacement furniture includes Workzone powered computer tables/seats, Workzone non-powered tables/seats, modular pod station/seating, and dual entry desks.



**25-31. Chattahoochee Technical College; total expenditures \$1,445,857.00 –  
Local funds are available for all requests except #31.**

- 25)** Replacement Datacenter storage solution from Byteworks for North Metro location datacenter; cost \$212,112.00.

**DISCUSSION:** This purchase is for a replacement datacenter storage solution to replace existing end-of-life disk shelves currently deployed in the North Metro datacenter. The North Metro datacenter hosts a local production datacenter environment as well as acts as CTC's primary disaster recovery site. All data, including the main production environment at Marietta, gets backed up to the North Metro site. The existing storage solution at North Metro is running end-of-life equipment that is no longer covered under the maintenance agreement. This storage solution is crucial to the disaster recovery plan and must be kept under maintenance agreement to comply with policy. This purchase will bring the storage solution up to date and enable business continuity for the foreseeable future.

- 26)** 630 Cisco IP video phones and 8 Cisco voice integrated services routers from CDW-G for multiple campus locations; cost \$264,803.00.

**DISCUSSION:** This request is for 630 Cisco IP video phones with digital cameras and 8 Cisco voice integrated services routers for use by faculty/staff in all departments of the college. This equipment is needed to replace end-of-life equipment that will no longer receive security patches from Cisco. This equipment will help to keep the network secure and to facilitate communications with students and staff working both from home and on campus.

- 27)** 70 Smart Podium Pro monitors from CDW-G for classrooms on all campus locations; cost \$129,010.00.

**DISCUSSION:** 70 Smart Podium Pro monitors are needed to replace old/failing interactive monitors in classrooms across all departments/programs on all campus locations. The previous monitors are smaller using VGA connections that are no longer compatible with modern computers; the digital pens are also failing on a consistent basis. The new monitors are larger and use a compatible video connection with new technologies already installed in classrooms.

- 28)** 1,678 Dell monitors and 250 Dell Video Conferencing monitors from Dell for student computer labs and faculty/staff; cost \$309,920.00.

**DISCUSSION:** Dell monitors are needed to replace student computer lab monitors that no longer have compatible video connections for modern PCs installed in labs. The larger monitors will provide a better experience for students in all departments/programs on all campuses. The 250 collaboration monitors for staff/faculty have built in web cams, mics and speakers to be used for web conferencing, lesson recording, and online instruction for students, faculty/staff.

- 29)** 784 Chairs from OFS for classrooms on Marietta Campus; cost \$231,729.00.

**DISCUSSION:** 761 classroom chairs and 23 faculty task chairs are needed to replace worn out and broken chairs in Building F classrooms on the Marietta Campus. Current chairs are approximately 17 years old and need to be replaced. Building F contains the majority of classrooms on campus and receives the largest amount of student use.

- 30)** Copier Lease Agreement with Canon Solutions America for all campus locations; cost \$141,435.00.

**DISCUSSION:** Color and B&W copiers have been made available for use by students and faculty/staff in workrooms and libraries at all campus locations. This is 12 months of lease charges for 49 devices as part of a 36-month lease agreement with Canon.

- 31)** Subscription for Softdocs scanning system and document flow processing from SHI International; cost \$156,848.00. **Federal grant funds are available for this request.**

**DISCUSSION:** The college is seeking to replace their current scanning system that is outdated and limited in its capacity. The Softdocs system has more capabilities and will provide workflow, e-forms and document storage all in one. This system will allow the college to expand the touchless process to other departments that do not currently utilize the existing system. This new system will create uniform forms for all departments/students and will automate the process allowing staff to focus on other important tasks. Softdocs is also a more secure and professional-looking way to collect forms from students. Departments benefiting from this system among others include Records, Admissions, Financial Aid, Administrative Services, and Human Resources.



- 32. Columbus Technical College** – Industrial metal 3D printing system from Technical & Educational Training Aids; cost \$226,040.00. **Local funds are available for this expenditure.**

**DISCUSSION:** The college is enhancing the Computer Aided Drafting Degree and CNC & Precision Manufacturing Diplomas for students wanting to pursue a career in computer aided drafting, engineering design, or the manufacturing field. The college does not currently have the capability to design and produce fully functional industrial-grade metal parts. This equipment is needed to train students, fulfill lab competencies, and teach the state standards. The equipment comes with instructor orientation, software, and core curriculum.

- 33-35. Georgia Northwestern Technical College; total expenditures \$723,013.00 – Local funds are available for these expenditures.**

- 33)** Upgrade to server room doors from GC&E Systems for all campus locations; cost \$235,908.00.

**DISCUSSION:** GNTC needs to upgrade all 46 data rooms across 8 campus locations to card reader controls which will have the access recorded and stored on a data base for audit purposes. Currently, the access controls to server room doors at the college are not compliant as far as recording the access to the rooms, and the locks are also not uniform.

- 34)** GE Precision 500 Classical R&F X-Ray System from Premier Imaging Medical Systems for Radiology Technology Program; cost \$198,251.00.

**DISCUSSION:** The purchase of a GE Precision 500D Radiographic & Fluoroscopic system is needed to replace existing equipment that is nearly 20 years old and is at end of life. This equipment will keep the Radiology Technology program up to date with functioning equipment.

- 35)** 2 EPIQ Elite Diagnostic Ultrasound Systems from Phillips North America for 3 program areas; cost \$288,854.00.

**DISCUSSION:** This purchase is for two Philips EPIQ Elite Diagnostic Ultrasound machines with one Dynamic Heart Model. These machines will be shared by 3 program areas: Diagnostic Sonography, Vascular Technology and Echocardiography. These machines will replace two other machines that were purchased in 2012 and have reached end of life and have older technology.



**36-38. Gwinnett Technical College; total expenditures \$1,007,270.00 – Federal grant funds are available for these expenditures.**

- 36)** 175 Dell mobile workstations, docking stations, and imaging services from SHI; cost \$338,831.00.

**DISCUSSION:** Dell laptops are needed to facilitate flexible working options both on and off campus. The mobility enabled thru utilizing mobile workstations ensures ability to keep college operations continuous in the event of unplanned issues similar to the COVID 19 pandemic and other events which could impact traditional campus activities.

- 37)** 450 Optiplex Small Form Factor Desktop Computers from SHI International for classrooms/labs on two campus locations; cost \$500,395.00.

**DISCUSSION:** The college is seeking to purchase 450 student desktop computers for use in classrooms and labs on two campus locations. These machines will facilitate increased flexibility for instruction thru-out both campus locations.

- 38)** Expansion of access control system from Presidio to include all sensitive interior doors and all exterior building access for Alpharetta-North Fulton campus; cost \$168,044.00.

**DISCUSSION:** Additional access control system is needed to increase security of building, configure automatic lock schedules, audit entry to sensitive areas, and enable emergency lock-down capabilities for the Alpharetta-North Fulton campus. Using this technology will decrease interaction of employees in these areas to further prevent spread of viruses such as COVID-19 and also ensure the remote ability to secure portions of the building as a whole when necessary.

**39-43. Lanier Technical College; total expenditures \$3,236,534.00.** LTC consists of 5 college campuses spread across a 7-county service area. As the college recovers from the pandemic, it is extremely important to enhance the mobility of the employees to better handle social distancing and work from home conditions.

- 39)** Laptops, dual monitors, and accessories from CDW-G and Dell for 5 campus locations; cost not to exceed \$1,227,355.00. **Federal CARES funds are available for this expenditure.**



**DISCUSSION:** This purchase consists of laptops, monitors, and accessories to replace older equipment, including installation and configuration. Purchase includes 30 high-end graphics laptops, 250 normal graphics laptops, 280 Dell dual monitors/stands, and accessories (keyboards, mice, docking stations, headsets, carrying cases, adapters, etc.). Dell video conferencing monitors contain HD cameras, speakers, and microphones so distance learning/socially distanced meetings can function seamlessly while the laptop is docked in an office. Specialized accessories, such as headphones with noise cancellation and directional microphones enable instructors to attend trainings and record classes with less of an audio burden on families/co-workers.

- 40) Update of Network hardware including switches and power supplies; Fiber infrastructure; LTC phone systems; and Network management from Byteworks for multiple campus locations; cost \$1,473,498.00. **Federal CARES funds are available for this expenditure.**

**DISCUSSION:** This project consists of updating network hardware including switches and uninterruptable power supplies at the Forsyth, Barrow, Dawson, and Jackson campuses, as well as fiber infrastructure at Forsyth site to properly support new security cameras for contact tracing and additional classroom technology updates to support social distancing/distance learning. Updating the college phone system will better support roaming phones and internet calling. Implementing network management to include Cisco ISE for security on wireless/wired connections, and Cisco DNA Center to more reliably and securely manage network equipment remotely.

- 41) Renewal of services with Georgia Communications Corporation for FY2022 for monthly connectivity of WAN point-to-point to all campus locations; cost \$160,800.00. **Local funds are available for this expenditure.**

**DISCUSSION:** The college requests to renew their contract with Georgia Communications Cooperative for FY2022 for the monthly connectivity of WAN point-to-point to all campus locations. This contract is necessary to connect the Gainesville campus to all other campuses, and will provide greater speeds for all colleges as well as help student and faculty/staff productivity. This is the 4th and final renewal option for this contract.





- 42) Renewal of contract with Intercontinental Commercial Services for FY2022 to provide janitorial services for the Hall Campus location; cost \$178,152.00. **Local funds are available for this expenditure.**

**DISCUSSION:** The college is seeking to review their contract with Intercontinental Commercial Services for FY2022 to provide janitorial services for the Hall Campus location. The contract includes day porters to assist with the cleanliness required by the college. Outsourcing janitorial services saves the college a considerable amount of money when compared to filling these positions with full-time benefited employees. This the first renewal of a multi-year renewable contract.

- 43) 21 Lincoln Power Wave 300C Advanced Welder Paks from Sidney Lee Welding Supply for Welding Certificate/Diploma programs; cost \$196,729.00. **Local Foundation funds are available for this expenditure.**

**DISCUSSION:** The Lincoln Power Wave 300C Welder Pak is the only machine on the market that has 100% duty cycle in all welding processes. The 300C also has AC/DC capability which gives instructors the opportunity to teach all the welding curriculum associated with the Certificate and Diploma programs. Due to the 300C capability to handle multiple welding processes in both AC/DC current, this machine will save the college from having to purchase two welding power supplies and down time each year by relying on the 300C for multiple welding tasks. The Lanier Tech Foundation will reimburse the college for this purchase.

44. **Oconee Fall Line Technical College** – 188 Optiplex Ultra computers and monitors from Dell Marketing for student labs at multiple campus locations; cost \$150,400.00. **Local & state funds are available for this expenditure.**

**DISCUSSION:** The College is currently in the process of upgrading/replacing computers in student labs that are out of date. This purchase will replace 25% of the student computers across all campuses.

**45-46. Ogeechee Technical College; total expenditures \$422,269.00 –**

- 45) Replace and supplement furniture from OFS for classrooms, offices, and library on main campus; cost \$285,361.00. **Local funds are available for this expenditure.**

**DISCUSSION:** During recent renovations/restructuring, furniture purchases were limited while the focus was on improvement of facilities.





This purchase is for a FY21 furniture refresh. Office refreshes will replace damaged items, provide additional storage, and address the need for more ergonomic work spaces. The library will benefit from additional study tables/chairs to allow more social distancing. Library computer lab chairs will complete the partially-funded chair refresh during the recent renovation/expansion. Similarly, additional classroom furniture will address spacing needs highlighted by the pandemic, but will also allow for potential increases in the capacity of labs/classrooms. All these selections will allow for the maximum flexibility in adapting to emerging needs thru-out the college facilities.

- 46) Renewal of lawn/grounds maintenance contract with Lanier Lawn Care/the Groundsmen for FY2022 for all college site locations; cost \$136,908.00. **State funds are available for this expenditure.**

**DISCUSSION:** The College is seeking to renew their agency contract with Lanier Lawn Care/the Groundsmen for lawn/grounds maintenance for all campus locations. OTC does not have sufficient internal staff to maintain campus grounds so it is crucial to utilize the services of an outside supplier in order for the college to maintain a clean, neat, appealing appearance for all of its grounds areas. This contract will end October 2022.

47. **Savannah Technical College** – Renewal of agency contract with Southern Pride Lawn Care for landscaping/lawn care maintenance service for FY2022 for all campus locations; cost \$147,240.00. **State funds are available for this expenditure.**

**DISCUSSION:** The College is seeking to renew their agency contract with Southern Pride Lawn Care for lawn/grounds maintenance service for FY2022 for all campus locations including Savannah, Liberty, Crossroads, Effingham, and Aviation. STC does not have sufficient internal staff to maintain campus grounds so it is crucial to utilize the services of an outside supplier in order for the college to maintain a clean, neat, appealing appearance for all of its grounds areas. This is the first of four one-year renewable options on this contract.

48. **Southern Crescent Technical College** – Ad Astra Information Software System including Monitor, Align/Predict, and Astra Schedule, plus one-time implementation fee; cost \$411,743.00. **Federal CARES funds are available for this expenditure.**



**DISCUSSION:** Ad Astra is a new service that will allow great improvements in the overall efficiency and effectiveness of scheduling online/on-campus courses. The service will allow the college to make better data-driven scheduling systems based on forecasts generated by actual student needs. The service should improve student retention efforts because scheduling will be based more on student needs and data rather than instructor preference. This purchase will allow the college to continue serving students and strengthen online courses/programs which will create a better/safer environment to help manage the spread of COVID-19 and other infectious diseases now and in the future.

- 49. Southern Regional Technical College** – Lawn care contract with Johnson's Lawn Care for maintenance lawn care services for FY2022 for 3 campus locations; cost \$254,400.00. **Local funds are available for this expenditure.**

**DISCUSSION:** The College is seeking to establish a new lawn care agreement with Johnson's Lawn Care for lawn/grounds maintenance for three campus locations (Moultrie – Industrial Drive Campus and Veterans Parkway Campus; and Thomasville, main campus). SRTC does not have sufficient internal staff to maintain campus grounds so it is crucial to utilize the services of an outside supplier in order for the college to maintain a clean, neat, appealing appearance for all of its grounds areas. This is the first of a multi-year optional renewable contract.

- 50-53. West Georgia Technical College; total expenditures \$1,317,290.00 – Federal grant funds are available for these expenditures.**

- 50)** Two Pediatric and one Adult HAL advanced simulators, plus one Newborn Tory simulator from Gaumard Scientific for Paramedic/EMT/AEMT students; cost \$138,177.00.

**DISCUSSION:** Gaumard simulators are needed to provide the skills needed for WGTC Paramedic/EMT/AEMT students that will mirror equipment used in real life settings. This equipment can be used with current equipment and will allow students to practice on equipment they will be using when employed. Software updates are provided at no extra cost, and radio frequency is used on simulators so the connection isn't lost during student training. Gaumard provides free training with their equipment on site. This equipment will enhance student learning and demonstrates that future employees are being taught to be productive in their fields of study.

- 51) Multiple learning systems from Technical Training Aids for the Advanced Manufacturing & Maintenance Program; cost \$133,281.00.

**DISCUSSION:** The Advanced Manufacturing & Maintenance Program at WGTC requires multiple training platforms with specified equipment/components in order to fully meet the curriculum standards and to adequately prepare students for the work force. Amatrol learning systems include student curriculum and instructor's guides, which can be used in either a self-paced or lecture-lab environment. Amatrol training system is functionally designed to be compatible with existing platforms while remaining in compliance with established TCSG standards/guides.

- 52) One Mobile Welding Certification Trailer from Holston Gases Inc. for welding program; cost \$488,064.00. **Federal CARES funding is available for this expenditure.**

**DISCUSSION:** WGTC has identified a need for a Mobile Welding Certification Trailer. This is a complete turn-key project. The 53 ft. trailer Includes 6 welding booths, generator, and fume system. This modular unit will be used to teach welding at sites where no welding equipment/lab is available and for weld testing when necessary. The mobile site will be used at industrial sites, jails, and other locations as needed. The modular will also be used for recruiting and for instruction of credit students in an over-flow situation or specialty welding instruction.

- 53) Video Surveillance Camera System from Electronic Security Solutions for all campus locations; cost \$557,768.00. **Federal CARES funding is available for this expenditure.**

**DISCUSSION:** WGTC has identified an immediate need to upgrade its security camera system on all its campuses. The current system is antiquated, nearly inoperable and fails constantly. The goal is to install a system that is the same on every campus and will have many modern capabilities. This system offers essential features such as people tracking thru-out campus locations and article tracing, and will provide valuable safety for faculty/staff. It is also important to partner with a vendor who has permission from the City of Carrollton to integrate with their system in order to enhance security measures for the college.

54. **Wiregrass Georgia Technical College** – Renewal of 2 contracts with EAB Global for FY22 for the Academic Performance Solution module and the Navigate &



Community College Executive Forum; cost \$196,457.00. **Local funds are available for this expenditure.**

**DISCUSSION:** The college entered into a contract with EAB Global in 2017 for a membership in its Student Success Collaborative to enhance advising and retention efforts. This membership currently includes the Strategic Care, Milestone Guidance, Academic Planning, and intelligence modules. These student/staff-based modules are integrated in enrollment, persistence, and retention initiatives of the college. In addition to the modules, the membership includes consultation services and access to research/best practices related to the student success initiatives. The college added Academic Performance Solutions to provide another avenue of support to student success. This module provides the college with analytics and consultation services related to data-informed decisions around course planning, programming, and resource allocation. The addition of Academic Performance Solutions allows the college to fully understand student barriers and to develop data-informed decisions on how to enhance student success.

That concluded the Committee report.

• **Executive Committee**

**Chairman Doug Carter**

Chairman Carter presented the 2021 Nominating Committee to the State Board of the Technical College System of Georgia. At the November meeting the State Board will be voting on the new Chair and Vice-Chair for the 2022-2023 term. The Nominating Committee will be comprised of five State Board Members that will meet during the October State Board Meeting and then will bring their nominations to the November State Board Meeting.

The following Members have been nominated to serve on the 2021 Nominating Committee.

- Mrs. Anne Kaiser- Chair
- Mr. Joe Yarbrough
- Dr. Artesius Miller
- Mr. Baoky Vu
- Mr. Jay Cunningham

That concluded the Committee report.

**V. Executive Session**



Not needed at this meeting.

## VII. OTHER BUSINESS

Chairman Doug Carter

The dates for the 2021 State Board meetings are as follows:

- **Wednesday & Thursday, September 1 & 2**     **Athens Technical College**
- **Thursday, October 7**     **TCSG System Office**
- **Tuesday, October 26**     **Hyatt Regency | Savannah**  
   **coincide with TCSG Leadership Conf.**
- **Thursday, December 2**     **TCSG System Office**

Please let the Commissioner or Collier know if you have any issues with these dates. These dates can also be found in the Board Book and on the TCSG website

Commissioner Dozier reminded the Board of the upcoming State Board meetings and dates. The next State Board meeting will be September 1<sup>st</sup> and 2<sup>nd</sup> at Athens Technical College. The draft schedule is in the Board book and was sent out last week. The October 7<sup>th</sup> meeting will be at the System Office and the November Board meeting will be in Savannah during the TCSG Leadership Conference. On October 25<sup>th</sup> we will have a State Board dinner in Savannah for those that would like to join and the Committee meetings, Committee of the Whole, and the TCSG State Board Meeting will be on October 26<sup>th</sup>.

The Commissioner asked if anyone had any questions or comments. There were none, and Chairman Carter called for a motion to adjourn.

The next TCSG State Board meeting will be **September 1 and 2, 2021** at Athens Technical College.

Mr. Tommy David closed the meeting with a word of prayer.

## VIII. ADJOURN

Chairman Doug Carter

### I. Adjournment

**MOTION:** The Motion was made by Mr. Joe Yarbrough to adjourn the August 5, 2021 State Board Meeting of the Technical College System of Georgia at 12:10 pm. The Motion was seconded by Mrs. Anne Kaiser. The Motion passed State Board approval unanimously.

The Technical College System of Georgia State Board Meeting stood adjourned.

